



ANNUAL REPORT 2019-20



MENTOR HOME LOANS INDIA LTD.



THE BOARD



Mr. Girdhari Lal Goyal
Chairman cum Non-Executive Director



Mr. Pawan Kumar Goyal
Managing Director



Mr. Basant Kumar Goyal
Non-Executive Director



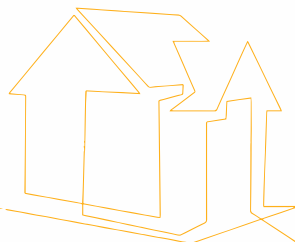
Mr. Sanjay Agarwal
Independent Director



Mr. Ram Ratan Agarwal
Independent Director



Mr. Mohan Lal Bhargava
Independent Director



CHAIRMAN'S FOREWORD

“Motivation is the catalyzing ingredient for every successful innovation.”



Dear Shareholders and Friends,

It has been 25 years of accomplished journey so far.

Thank you for your confidence in Mentor Home Loans India Limited (MHL).

It is my privilege to present your Company's 25th Annual Report for the Financial Year 2019-20. While setting up the Company, our aim was clear that we wanted to create an organization that would keep our 'Customer First'. I really feel proud and blessed when I look back at the journey of these significant and remarkable years. I praise the determination and effort of every employee for demonstrating their time with us. As a regulated financial institution, MHL maintains a focus on targeted individual and groups, i.e., low income households but with a strong emphasis on transforming their dreams into reality.

Its been a landmark year for all of us as the Company completes 25 years of its incorporation. A lot has been planned, and a lot of it executed along with a strong belief in corporate governance and compliances. We have been developing our divisions and take great interest in the interests of our customers and understanding their problems. The Company continues to work towards maintaining integrity and transparency in all its actions. We believe that we have implemented such corporate governance policies that include strong Board leadership, prudent management practices and transparency.

Although, we have robust fundamentals, yet we cannot ignore the uncertainty prevailing in the external environment. The impact of Coronavirus pandemic on the economy has been largely disruptive. The COVID-19 pandemic induced market instability, sharp rise in unemployment, stress on supply chains, decrease in income level, reduced consumer activity, collapse of tourism and hospitality industry. The country's growth is downgraded with lowest figures in GDP seen in three decades.

The Company's management team is proactively managing changes in the environment that is impacting our business. I am glad to share with you that even with the uncertain and unstable conditions, our overall financial and business performance in the financial year that passed by was quite strong and healthy. The Board of Directors has great confidence in the Company's outlook. Despite new challenges that may lie ahead, we are gearing up to seize growth opportunities.

It has always been important that MHL's Board of Directors function as a key strategic partner, challenging our leadership team to be better and more innovative. MHL's will continues to play an integral role in growth of its targeted segment in semi urban and rural areas with its strong corporate governance and standards of excellence.

As I conclude, I extend my gratitude for the support and guidance of Reserve Bank of India, National Housing Bank, Board of Directors, customers, Rating Agencies, Employees, Lenders, Auditors, Consultants and all Stakeholders.

Mr. Girdhari Lal Goyal ▶
Chairman



OUR

BANKS & FINANCIAL INSTITUTIONS



CORPORATE

INFORMATION OF COMPANY

Board of Directors

Girdhari Lal Goyal	:	Chairman Cum Non Executive Director
Pawan Kumar Goyal	:	Managing Director
Basant Kumar Goyal	:	Non-Executive Director
Ram Ratan Agarwal	:	Independent Director
Sanjay Agarwal	:	Independent Director
Mohan Lal Bhargava	:	Independent Director

Nomination & Remuneration Committee

Ram Ratan Agarwal	:	Chairman
Girdhari Lal Goyal	:	Member
Sanjay Agarwal	:	Member

Audit Committee

Pawan Kumar Goyal	:	Chairman
Ram Ratan Agarwal	:	Member
Sanjay Agarwal	:	Member

CSR Committee

Girdhari Lal Goyal	:	Chairman
Pawan Kumar Goyal	:	Member
Sanjay Agarwal	:	Member

Asset Management Committee

Pawan Kumar Goyal	:	Chairman
CA Deepak Khanna	:	Member
Sahil Goyal	:	Member
CA Ankit Agnihotri	:	Member

Grievance Redressal Committee

Sahil Goyal	:	Chairman
Javed Akhtar	:	Member
Kamlesh Khorwal	:	Member
Satish Gautam	:	Member

Risk Management & Advisory Committee

Girdhari Lal Goyal	:	Chairman
CA Ankit Agnihotri	:	Member
Karamjeet Singh	:	Member
Sahil Goyal	:	Member

Finance Committee

Girdhari Lal Goyal	:	Member
Pawan Kumar Goyal	:	Member
Sanjay Agarwal	:	Member

IT Strategy Committee

Sanjay Agarwal	:	Chairman
Ram Ratan Agarwal	:	Member
Ramjas Chaudhary	:	Member
Harish Chandra Sharma	:	Member

Compensation Committee

Girdhari Lal Goyal	:	Member
Ram Ratan Agarwal	:	Member
Sanjay Agarwal	:	Member

Share Transfer Committee

Pawan Kumar Goyal	:	Chairman
Girdhari Lal Goyal	:	Member
CA Ankit Agnihotri	:	Member

Committee w.r.t. Construction of New Office Building

Sahil Goyal	:	Chairman
Karamjeet Singh	:	Member
CA Ankit Agnihotri	:	Member

Company Secretary

Rohit Jain

Statutory Auditors

H.S. BADAYA & Co.
Chartered Accountants
272-AB, Chetak Marg, Kings Road,
Nirman Nagar Jaipur- 302021

Internal Auditors

Agrawal Jain & Gupta
Chartered Accountant
437, Opp. Soni Manipal Hospital,
Sikar Road, Jaipur - 302013

Company Law Advisors

Pinchaa & Co.
108, I Floor, Shree Mansion, G-23,
Kamla Marg, C-Scheme, Jaipur- 302001

ARMS and Associates LLP,
Company Secretaries
24 Ka 1, Jyoti Nagar, Jaipur-302001

Registrar and Transfer Agent

NSDL Database Management Ltd.

Rating Agency

CARE Rating Ltd.
Acuite Ratings & Research Ltd.

Corporate Identity Number: U67120RJ1995PLC009580
Legal Entity Identifier (LEI): 335800N242YAQPDCYZ29.



KEY PERFORMANCE HIGHLIGHTS

Catalysing prosperity in the areas of its presence.

Accelerating Housing Loan growth momentum after NHB Licence

Financial Performance

Revenue (₹ in Lacs)

2017-18	6,575
2018-19	9,894
2019-20	9,773
9,894 FY 2018-19	9,773 FY 2019-20

Shareholders Fund (₹ in Lacs)

2017-18	5,050
2018-19	7,576
2019-20	9,944
7,576 FY 2018-19	9,944 FY 2019-20

Balance Sheet Size (₹ in Lacs)

2017-18	37,162
2018-19	50,878
2019-20	50,855
50,878 FY 2018-19	50,855 FY 2019-20

Assets Under Management (₹ in Lacs)

2017-18	35,241
2018-19	47,696
2019-20	47,184
47,696 FY 2018-19	47,184 FY 2019-20

PBT (₹ in Lacs)

2017-18	2,384
2018-19	3,526
2019-20	3,160
3,526 FY 2018-19	3,160 FY 2019-20

PAT (₹ in Lacs)

2017-18	1,688
2018-19	2,527
2019-20	2,368
2,527 FY 2018-19	2,368 FY 2019-20

Customer Accounts (in Numbers)

2017-18	11,225
2018-19	12,431
2019-20	12,791
12,431 FY 2018-19	12,791 FY 2019-20

Partners (in Numbers)

2017-18	24
2018-19	22
2019-20	23
22 FY 2018-19	23 FY 2019-20

Non-Financial Performance

Branches (in Numbers)

2017-18	34
2018-19	42
2019-20	38
42 FY 2018-19	38 FY 2019-20



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BOARD'S REPORT

Dear Members,

The Directors of your Company have immense the pleasure in presenting the Twenty Fifth Annual Report of the Company with the audited financial statements for the Financial Year ended March 31, 2020.

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

A. INDUSTRY AND ECONOMIC SCENARIO

Housing Finance Companies (HFCs) play an important role in the Indian Financial market. They complement as well as compete with Banks/NBFC's in offering home loans and other related products. HFCs play a crucial role in contributing inclusive growth of the country, by catering to the housing finance needs of middle to lower income customers.

Housing being one of the three basic needs of life always remains in the top priority of any person, society and economy. Housing deserves significant attention in the context of developing policies and strategies for human development. The shortage of housing is a big impediment in the healthy development of an individual and consequently the society, and the nation. The housing finance business in India is under rapid reforms since the inception of NHB. The fundamental areas of housing business are observing rapid reforms. But the market demand and supply are still with gaps.

In the last decade, our country witnessed the fastest economic growth in its modern history. The high growth was accompanied by an accelerated pace of urbanization, and the swift urbanization entailed a huge demand for housing. The emerging markets and developing economies were expected to sustain great momentum in the HFC sector. But the NBFCs and HFCs were impacted majorly and could not recover much due to collapse of IL & FS and DHFL.

Though the collapse occurred around second half of 2018-19, but the traces of it were felt till the first and second quarters of F.Y. 2019-20. As a result, NBFCs face an acute liquidity squeeze, which ultimately hits the overall financials of the company. Ever since the IL&FS crisis erupted, banks have been averse to lending to the NBFCs sector, which has put them in a tight spot. Following the IL&FS crisis, neither banks nor mutual fund companies or other investors have been keen on betting their money on the NBFCs. The rating downgrade of DHFLs commercial papers has brought back bitter memories of the IL & FS default. The DHFL default has shown dark clouds over HFC sector. It had made lenders more cautious, raising risk that other HFCs with similar asset liability mismatch may not find it difficult to raise funds to service their debt. These continuous defaults had major effect on the short-term liquidity of the NBFCs and HFCs. Despite of facing all these issues in the overall economy, the Company has demonstrated solid foundation, it has built over the years. The Company has further strengthened its roots to cope up with the emerging challenges and has able to sustain its performance level cautiously.

Now the recent coronavirus outbreak has triggered panic across

the globe. On December 31, 2019, China reported a new virus to the World Health Organization (WHO), which later came to be known as COVID-19. The virus, which causes symptoms ranging from an itchy throat to pneumonia, has killed thousands globally and infected millions. Several countries, including India, have implemented lockdown measures and other restrictions in a bid to stop the transmission of the coronavirus. The coronavirus pandemic is altering behaviour across the world. From social distancing to wearing masks, from washing hands to working from home, people have been forced to change their habits.

India's Banks and Non-Banks Finance Company will continue to face a difficult operating environment due to the slowdown in the macro economy and weak funding conditions. India's GDP growth slow down to 4.6% in the year March 2020 from 6.8% in the fiscal 2019, led by a squeeze in credit availability from Non-Banks Finance Company and deterioration in business and consumer confidence.

Despite central banks' efforts to reduce interest rates, liquidity is expected to remain tight as the cost of borrowing in real terms will jump upwards. Banks and financial institutions will be under immense pressure as the fear of NPAs, insolvency and bankruptcies increase manifold. The government will focus on meeting hyper demand for essential goods while non-essential businesses will focus on recovering their receivables/outstanding money due from debtors. New strategic alliances or business partnerships will be difficult to emerge during this period.

The current situation arising out of the COVID-19 outbreak and the following lockdown has created an acute disruption in the normal lives. The economy is also witnessing a slow fall-out owing to the said out-break. During this stressful period, the Reserve Bank of India ('RBI') has rolled out the provision of 'moratorium' in order to provide some relief to the borrowers.

RBI has issued following regulatory measures to mitigate the burden of debt servicing brought about by disruptions on account of COVID-19 pandemic and to ensure the continuity of viable businesses.

KEY INITIATIVES BY RESERVE BANK OF INDIA (RBI)

Repo Rate - The Reserve Bank has slashed repo rate by 115 basis points to 4% from 5.15% in order to deal with the economic impact of Covid-19.

Reverse Repo Rate – The RBI slashed the Reverse Repo rate to 3.75% from 4.4% making it less attractive for commercial banks to park cash with the central bank and start lending to the productive sectors of the economy amid a coronavirus lockdown.

Loan Moratorium – RBI Governor announced a massive relief for the middle-class section of the society on March 27, 2020. RBI issued notification that lenders could give a moratorium of 3 months on term loans, outstanding as on March 1, 2020. This is applicable to all Commercial Banks (including Small Finance Banks, Local Area Banks and Regional Rural Banks), All Primary (Urban) Co-operative Banks/State Co-operative Banks/ District



Central Co-operative Banks, All-India Financial Institutions, all Non-Banking Finance Companies (including Housing Finance Companies).

On May 22, 2020 RBI put further efforts to ease financial stress caused by COVID-19 disruptions by providing relief on debt servicing and improving access to working capital. Accordingly, RBI decided to permit lending institutions to extend the moratorium on term loan instalments by another three months, *i.e.*, from June 1, 2020 to August 31, 2020. Accordingly, the repayment schedule and all subsequent due dates, as also the tenor for such loans, may be shifted across the board by another three months.

CRR – RBI Governor announced a reduction in Cash Reserve Ratio (CRR) of all banks by 100 bps to 3 per cent from 4 per cent, with effect from March 28, 2020 for one year. This was expected to release Rs. 1.37 lakh crore liquidity in the market.

TLTRO – The RBI announced Targeted Long-Term Repo Operations (TLTRO) to boost liquidity in the Non-Bank Finance sector. It announced a special finance facility to refinance to the extent of 25,000 crore from NABARD, Rs 15,000 crore from SIDBI and Rs 10,000 crores from the National Housing Bank. The banks however are specified that this liquidity will be deployed in investment grade bonds, commercial papers and non-convertible debentures.

Ease of Working Capital Financing – Lending institutions are permitted to recalculate drawing power by reducing margins and/or by reassessing the working capital cycle for the borrowers. The RBI also specified that such a move would not result in asset classification downgrade.

Deferment of NSFR – The Net Stable Funding Ratio (NSFR), which reduces funding risk by requiring banks to fund their activities with sufficiently stable sources of funding, was postponed to October 1, 2020. The NSFR was earlier supposed to be implemented by April 1, 2020.

MSF – Marginal Standing Facility (MSF) has also been increased from 2% to 3% of Statutory Liquidity Ratio (SLR), available till June 30, 2020. “This measure should provide comfort to the banking system by allowing it to avail an additional Rs. 1,37,000 crore of liquidity under the Liquidity Adjustment Facility (LAF) window in times of stress at the reduced” said the RBI.

PCG – Partial Credit Guarantee offered by Government of India to Public Sector Bank for purchasing high rated pooled assets from financially sound Non-Banking Financial Companies and Housing Finance Companies. PCGS 1.0 was announced during the Union Budget to extend relief to Non-Bank Financial Company during the on-going liquidity crises. PCGS 2.0 was introduced amid lockdown period to provide liquidity with guarantee up to 20% of first loss for purchase of Bonds or Commercial Papers with rating of AA and below.

B. OPPORTUNITIES AND THREATS

OPPORTUNITIES

RBI's key focus has been on transmission of credit into the

economy. In keeping up with its commitment, the important measures adopted by the RBI that will benefit Non-banking financial companies (NBFCs) are:

- RBI's introduction of long-term repo operation (LTRO) facility infused Rs. 1,50,000 crores worth of liquidity into the economy through banks by launching the Targeted Long-Term Repo Operation (TLTRO) (1.0) and (2.0) facilities. The primary beneficiaries of TLTRO 1.0 turned out to be public sector entities and large corporates, the RBI also launched TLTRO 2.0 for a further amount of Rs. 50,000 crores to cater to the non-banking finance and micro finance sector.
- The reduction in repo and reverse repo rates, freeing up of regulatory capital for borrowings from the RBI by allowing (a) dipping up to 3 per cent into the statutory liquidity ratio, and (b) reduction in cash reserve ratio by 100 basis points.
- The limit for FPI investment in corporate bonds is increased to 15% of outstanding stock for FY 2020-21 with the revised limits for April-September, 2020- at Rs. 4,29,244 crores and for October-March 2021 at Rs. 5,41,488 crores.

THREATS

Due to the disruption caused by the COVID-19 outbreak, small and medium sized NBFCs/HFCs are most at risk. NBFCs/HFCs are on the edge with commercial paper worth Rs. 1.6 lakh crore and non-convertible debentures (NCDs) worth Rs. 87,000 crore coming up for redemption by June 2020 as cash flows diminish and banks play hardball on extending credit. Large lenders will be able to tap RBI's Rs. 1 lakh crore targeted longer term refinancing operations (TLTRO) window but others are likely to face a crunch.

The COVID-19 induced slowdown and is likely to further impact the performance of HFCs as their credit growth will be in range of 9%-12% in F.Y. 2021; lower than the last three years. Until the second half of the current Fiscal Year, the growth is expected to remain weak and muted.

C. HOUSING FINANCE SECTOR REVIEW:

The liquidity crisis has crimped credit growth for housing finance companies (HFCs) and is unlikely to improve much in FY20, even as the weak external environment will put a pressure on asset quality. ICRA Ratings expects the Covid-19 related slowdown in home loans extended by HFCs 11-13% in FY'2020. It expects the slowdown in home loan disbursements in the first half of FY'2021 as well. Recovery in the second half would be dependent on the overall economic turnaround, it said. It is likely that people will defer their home purchases and home improvement/extension decisions in the current fiscal, till they are able to achieve stability in income levels and resumption of business activities.

The RBI has also taken steps to infuse liquidity into the system via targeted long-term repo operations (TLTROs), which could increase the available liquidity. The Rs. 50,000 crore of additional TLTROs announced on April 17, 2020 and the additional Rs. 10,000 crore of refinance facility to National Housing Bank (NHB) will support the immediate liquidity requirements of HFCs to some extent, especially those operating in the affordable housing space where collections are likely to be impacted more.

Ever since the liquidity crisis crept in the financial sector during the year, securitisation and direct assignment transactions have become the main stay fund raising methods for the financial sector entities. This is mainly because of the growing reluctance of the banks in taking direct exposure on the NBFCs/HFSs, especially after the episodes of IL&FS, DHFL etc.

CORPORATE GOVERNANCE

BACKGROUND

Mentor Home Loans India Limited (“the Company”), established on 24th February, 1995 is registered as a Housing Finance Company with the National Housing Bank (“NHB”) to carry on housing finance activities. The Company primarily offers affordable housing loans to lower- and middle-income groups in urban, semi-urban and rural parts of India. The Company is engaged in providing various types of Housing and Mortgage Loans.

The Company's aim is to primarily serve the housing finance needs of under-served sections of the society. It contributes to the Indian economy by helping low income profiles to build their own dreams. The Company intends to become best Housing Finance Company with core values such as integrity, transparency and high business ethics. Due to rapid increase in the housing Finance Sector along with various initiative taken by the government in this regard, the company will perform more competently in the coming years.

DISCLOSURES

A) all elements of remuneration package such as salary, benefits, bonuses, stock options, pension, etc., of all the directors;

i) MANAGERIAL REMUNERATION:

a) Remuneration to managing Director, Whole-time Director and /or Manager

S. No.	Particulars of Remuneration	Name of MD / WTD / Manager Pawan Kumar Goyal (MD)	Total Amount
1.	Gross Salary		
a.	Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	84,00,000	84,00,000
b.	Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-
c.	Profits in lieu of salary under section 17(3) Income- tax Act, 1961	-	-
2.	Stock Option	-	-
3.	Sweat Equity	-	-
4.	Commission - as % of profit - others, specify	-	-

5.	Others, please specify	-	-
	Total (A)	84,00,000	84,00,000
	Ceiling as per the Act	In terms of the provisions of Companies Act, 2013 the remuneration paid is well within the limit.	

b) Remuneration to other Directors

S. No	Particulars of Remuneration	Name of Directors			Total Amount
		Ram Ratan Agarwal	Sanjay Agarwal	Mohan Lal Bhargava	
1.	Independent Directors				
	Fee for attending board committee meetings	60,000	90,000	30,000	1,80,000
	Commission	-	-	-	-
	Others, please specify	-	-	-	-
	Total (1)	60,000	90,000	30,000	1,80,000
		Girdhari Lal Goyal	Basant Kumar Goyal		
2.	Other Non-Executive Directors	-	-	-	-
	Fee for attending board committee meetings	-	-	-	-
	Commission	-	36,06,000	-	36,06,000
	Others, please specify	-	-	-	-
	Total (2)	-	36,06,000	-	36,06,000
	Total B=(1+2)	60,000	36,96,000	30,000	37,86,000
	Total Managerial Remuneration	-	-	-	1,21,86,000
	Overall Ceiling as per the Act	In terms of the provisions of Companies Act, 2013 the remuneration paid is well within the limit.			

B) Details of fixed component. and performance linked commission along with the performance criteria;

Mr. Basant Kumar Goyal was paid commission of Rs. 36,06,000 during the Financial Year 2019-20.

C) service contracts, notice period, severance fees; and

- *Mr. Pawan Kumar Goyal is not eligible for any severance fee. Service contract and the notice period are as per the terms of agreement entered into by him with the Company.
- *The service contracts, notice period and severance fees are not applicable to Non-Executive and/or Independent Directors.



D) stock option details, if any, and whether the same has been issued at a discount as well as the period over which accrued and over which exercisable: N.A.

COMPANY'S OUTLOOK

With rising rural incomes and the government investing heavily in developing rural sector, we could see big demand coming from the rural and semi-urban areas. This will highly benefit the Housing Finance Companies. With continuously rising population, growing aspirations, rapid urbanisations, government intervention to provide easy loans, the Company anticipates registering a strong growth in the coming years.

The Company is growing its another segment through focussing on Business Correspondent (BC) Model. It also provides expert advice to enable an informed decision for quick loan approval. The Company proposes robust business model with centralized loan process and focus on customer's values by treating them all equally.

Company's long term and forward-thinking strategies leading to a diversified, secure and reliable organisation will ultimately support the future growth of the Company in a sustainable and equitable way. As COVID-19 has sent shockwaves through the economy, the Company will compete to work towards the optimal objective of enabling prosperity for its customers. The Company's management is involved in formation of various policies that are in progress and need relentless focus for the execution. The Company has a cautiously optimistic outlook for the future years.

FINANCIAL HIGHLIGHTS

The financial performance of the Company for the Financial Year ended March 31, 2020 is summarized below:

(Rs. In Crores except EPS)

Particulars	For the year ended March 31, 2020	For the year ended March 31, 2019
Gross Income	97.74	98.94
Profit Before Finance Cost, Depreciation and tax	81.66	81.64
Finance Charges	49.49	45.97
Depreciation	0.57	0.41
Net Profit Before Tax	31.60	35.26
Current Tax	6.84	8.87
Deferred Tax	1.11	1.12
Net Profit After Tax	23.68	25.27
Earnings Per Share (EPS)	Rs. 41.18	Rs. 43.94

FINANCIAL AND OPERATIONAL PERFORMANCE

A. INCOME AND PROFITS

Total Income of the Company for the Financial Year ended

March 31, 2020 was Rs. 97.74 Crores compared to Rs. 98.94 Crores in the previous Financial Year ended March 31, 2019.

For the Financial year ended March 31, 2020, the Company reported a Profit before Tax (PBT) of Rs. 31.60 Crores as against Rs. 35.26 Crores in the previous Financial Year.

B. ASSETS UNDER MANAGEMENT (AUM)

The AUM of the Company stood at Rs 471.83 Crores (including assignment of Rs 16.33 Crores) as on March 31, 2020 as against Rs 479.82 Crores (including assignment of Rs 2.86 Crores) in the previous financial year.

C. ASSETS LIABILITY MANAGEMENT (ALM)

The Company has a positive cash flow in all its buckets. As per the current scenario the Company's liquidity is well managed with comfortable ALM.

D. TERM LOANS FROM BANKS AND FINANCIAL INSTITUTIONS

During the year the Company received fresh sanctions from banks amounting to Rs. 37 Crores and availed loans aggregating Rs. 37 Crores. The outstanding term loans from Banks, NBFCs, HFCs and others as on March 31, 2020 were Rs 398.94 crores.

E. BORROWING COMPOSITION

As on March 31, 2020, the Company's outstanding bank loans stood at Rs. 220.59 Crores, loans from Financial Institutions & others stood at Rs. 175.38 Crores (Rs. 5 crores for Non-Convertible Debentures & Rs 25 crores for unsecured subordinated debt forming part of Tier II capital).

In 2019-20, the Company's bank loan borrowings' rating is **CARE BBB** and unsecured subordinated non-convertible debentures rating is **Acuite BBB+** which signifies the stability of the performance of the Company and the highest degree of safety regarding timely serving of financial obligations.

F. CAPITAL ADEQUACY RATIO

As required under NHB Directions, 2010, your Company is presently required to maintain a minimum capital adequacy of 13% on a stand-alone basis.

Your Company's Capital Adequacy Ratio as on March 31, 2020 is 66.61% as Compared to previous financial year 54.40%, which is far above the minimum required level of 13% as per the NHB.

G. NON-PERFORMING ASSETS (NPA)

Your Company consistently maintains low NPA levels. This has been made possible through adherence to good underwriting standards, regular monitoring with effective and strong recovery systems & processes. The amount of Gross Non-Performing Assets (GNPA) as on March 31, 2020 was Rs 7.27 Crores, which is equivalent to 1.60% of the loan portfolio of your Company, as against Rs. 7.54 Crores i.e. 1.58 % of the loan portfolio as on March 31, 2019.

The Net NPA as on March 31, 2020 was Rs. 6.00 Crores i.e. 1.34% of the loan portfolio as against Rs. 6.30 Crores i.e. 1.34% of the loan portfolio as on March 31, 2019. The total cumulative provision towards loan and other assets as on March 31, 2020 was Rs. 2.69 Crores as against Rs. 2.62 Crores in the previous year.

CHANGE IN THE NATURE OF BUSINESS, IF ANY

There is no change in the nature of the business as compared to immediately preceding financial year.

SHARE CAPITAL

The Authorized Share Capital of the Company as on March 31, 2020, was Rs. 10,00,00,000/- divided into 1,00,00,000 equity shares of Rs. 10/- each.

The Issued, Subscribed and Paid up Share Capital as on March 31, 2020 was Rs. 5,75,03,000/- divided into 57,50,300 equity shares of Rs.10/- each.

DEBENTURES

During the Financial Year 2019-20, your Company has not issued any Debentures. However, the company had issued Non-Convertible Debentures redeemable at par amounting to Rs. 5 Crores in the Financial Year 2016-17.

DIVIDEND

Taking into Consideration the future growth prospects of the Company and need of funds for catering the working capital, the Board of Directors has decided not to recommend any dividend for the Financial Year ended March 31, 2020.

TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

There were no Unclaimed / Unpaid Dividend, application money, debenture interest and interest on deposits as well as the principal amount of debentures and deposits, remaining unclaimed / unpaid in relation to the Company. Hence, the company is not required to transfer any amount to Investor Education and Protection Fund (IEPF).

TRANSFER TO RESERVE

During the Financial Year 2019-20 under review, your Company has transferred following amounts to the Reserves:

Amount (Rs.)

S. No	Reserve Head	Opening Balance	Addition	Deduction	Closing Balance
1	Securities Premium Account	13,09,56,000	-	-	13,09,56,000
2	Statutory Reserve u/s. 29C of National Housing Bank Act, 1987	27,20,598	26,74,558	-	53,95,156
3	General Reserve	46,75,27,068	18,94,42,209	-	65,69,69,277
4	Special Reserve u/s 36(1)(viii) as per Income Tax Act, 1961	9,89,29,582	4,46,85,994	-	14,36,15,576

CREDIT RATING

During the year under review, the rating agencies issued ratings to the Company, as under:

Name of Rating Agency	Nature of Securities	Rating
CARE Ratings Limited	Long Term Bank Facility	CARE BBB;
Acuite Ratings & Research Limited	Unsecured Subordinate Non-Convertible Debentures	Acuite BBB+;

DISCLOSURE RELATING TO HOLDING, SUBSIDIARY, JOINT VENTURE AND ASSOCIATE COMPANIES

The Company does not have any holding, subsidiary, joint venture or associate company. During the reporting period no Company has become or ceased to be a subsidiary, joint venture or associate Company.

MATERIAL CHANGES AND COMMITMENTS IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR OF THE COMPANY TO WHICH THE FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT;

There were no material changes and commitments affecting the financial position of the Company which had occurred between the end of the financial year of the Company to which these financial statements relate and the date of the report.

SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS

There are no significant and material orders passed by the Regulators / Courts which would impact the going concern status of the Company and its future operations. Further, no penalties have been levied by NHB / any other Regulators during the year under review.

INTERNAL AUDITOR

In accordance with provisions of Section 138(1) of Companies Act, 2013 read with Rule 13 of Companies (Accounts) Rules, 2014 and other applicable provisions, M/s A. Bafna & Co, Chartered Accountants (Firm Registration No. 003660C) were the Internal Auditors of the Company to conduct the Internal Audit for the financial year 2019-20.

The company has appointed M/s Agarwal Jain & Gupta Chartered Accountants (Firm Registration No. 013538C) for the quarter ended March, 2020 and Financial Year 2020-2021 with effect from 1st January 2020.

The company has accepted resignation from M/s A Bafna & Co. Chartered Accountants (Firm Registration No. 003660C) on account of disagreement of fees.



M/s A Bafna & Co. had submitted internal auditor report till the period ended 31-12-2019 and also M/s Agarwal Jain & Gupta. has submitted internal auditor report for the quarter ended 31-03-2020.

INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has an internal control system, commensurate with the size, scale and complexity of its operations. Testing of such system forms a part of review by the Internal Audit ('IA') function. The IA System supported by Independent Internal Auditors who conduct comprehensive audit of functional areas and operations of the Company to examine the adequacy of compliance with policies, procedures, statutory and regulatory requirements.

The IA function of the Company monitors and evaluates the efficiency and adequacy of the internal control systems in the Company and its compliance with operating systems, accounting procedures and policies of the Company. Based on the report of IA function, process owners undertake corrective action, if any, in their respective areas and thereby strengthen the controls. Significant audit observations and corrective actions thereon are presented to the Audit Committee from time to time.

During the preceding financial year, the original property papers of the customers of the Company were shifted to new place taken on rent by the Company, some of these documents are under reconciliation.

There is one litigation Before the Hon'ble National Company Law Tribunal Bench at Jaipur, a Petition U/s 241 & 242 of the Companies Act, 2013 relating to sale and transfer of certain shares has been preferred by Mr. Basant Kumar Goyal, one of the Directors of the Company along with three of his family members against the Company and five directors on the issues inter-alia, arising out of Memorandum of Understanding dated 24th January, 2019 and the same is still adjudication by the Hon'ble Tribunal. As per the Direction of NCLT, Jaipur Company has maintained composition of Board of Director and Shareholding Pattern. However, the management of the Company is of the opinion that the said matter does not have any potency of having material impact on the financial position of the company.

INTERNAL FINANCIAL CONTROL

The Management had reviewed the design, adequacy and operating effectiveness of the Internal Financial Controls of the Company, broadly in accordance with the Companies Act, 2013 and rule 8(5)(viii) of Companies (Accounts) Rules, 2014. The Company has in place, adequate internal financial controls with reference to financial statements and no reportable material weaknesses in the design or operation were observed.

To ensure effective Internal Financial controls, the Company has laid down the following measures:

a) The Company has a qualified professional to manage internal control and an external firm acting as independent internal auditors that reviews internal control and operating systems and procedures.

b) All Legal and Statutory Compliances are ensured on a monthly basis. Non-Compliance, if any is seriously taken by the management and corrective actions are taken immediately. Any amendment is regularly updated by internal as well as external agencies in the system.

c) Approval of all transactions is ensured through a pre-approved delegation of authority schedule which is reviewed periodically by the management.

d) Effective Internal Financial controls helps your Company accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes.

e) To reduce the human's mistake factor, Company has also put in place an on line IT management systems.

STATUTORY AUDITORS

At the Twenty-Third Annual General Meeting (AGM) of the Company held on September 26, 2018, M/s H.S. Badaya & Co. Chartered Accountants (Firm Registration No: 006567C) were appointed as the Statutory Auditors of the Company for a term of three years, to hold office from the conclusion of the Twenty-Third AGM, i.e. from the Financial Year 2018-19 to till the conclusion of Twenty-Sixth AGM of the Company to be held in the year 2021.

The Statutory Auditors have confirmed their eligibility and qualification for holding the office as Statutory Auditors of the Company and that they are not disqualified in any manner from acting as Statutory Auditors.

AUDIT REPORT

There are no observations (including any qualification, reservation, adverse remark or disclaimer) of the Auditors in their Audit Report that may call for any explanation from the Directors. The notes to accounts referred to in the Auditor's Report are self-explanatory and need no further explanation.

PARTICULARS OF FRAUD REPORTED BY AUDITORS UNDER SUB-SECTION (12) OF SECTION 143

The Statutory Auditors of the Company has not reported any fraud u/s 143(12) of the Companies Act, 2013 for the period under review.

COST RECORDS

The Provision of the Section 148 of the Companies Act, 2013 about the requirement of maintenance of cost records and

accounts are not applicable to the Company and accordingly such accounts and records are not so made and maintained.

INFORMATION TECHNOLOGY SUPPORT

The Company has adopted Information Technology Policy and has also constituted an Information Technology Strategy Committee as per the notification issued by NHB vide its notification no. NHB/ND/DRS/ Policy Circular No. 90/2017-18 dated June 15, 2018, in order to enhance the safety, security, efficiency in processes leading to benefits for the Company and its customers.

Information Technology ("IT") after having achieved stability in the core systems and close to total automation of all the business processes, is now moving to a transformation and leadership phase. The focus will be on the use of data analytics and digitalization for achieving business objectives and improving employee productivity.

Company has developed a fully equipped "Core Housing Finance Solutions Platform" which is a step towards aligning technology to the projected business growth. All our branches of the Company and Head office are linked through a database platform that enriches data management, strengthens service delivery and serves the customer's in an efficient manner, and is also an integral part of the Control mechanism.

RISK MANAGEMENT

The Company has put an effective, comprehensive and reliable risk management system, integrated in all business activities through appropriate risk limits and hot spots. The Risk Management oversight structure includes a Committee of the Board and Senior Management Committee.

The Risk Management process is governed by the comprehensive risk management framework which lays down guidelines for risk identification, assessment and monitoring as an ongoing process that is supported by a robust risk reporting framework.

The risk management framework is based on assessment of all risks through proper analysis and understanding of the underlying risks before undertaking any transactions and changing or implementing processes and systems. This risk management mechanism is supported by regular review, control, and self-assessment and monitoring.

The Company reviews the risk management framework periodically or when significant events occur to enable them to stay relevant and forward-looking.

HUMAN RESOURCES

The Company is committed to delivering sustainable growth. The Human Resources department plays a crucial role in the journey towards this objective. The Company has a leadership competency framework which identifies the potential leaders on a regular basis and as a result of which most of the senior

management has grown within the organisation.

The Company is also organising various internal training programmes for its employees on regular basis covering segments like lending operations, KYC & AML, Risk Management, Information Technology, Recovery, PMAY, Grievance Redressal and working on skills like soft skills. These training programmes enabled the staff members to sharpen their knowledge in their areas of responsibility. New employees are put through an induction programme covering business requirements, Company's processes, regulatory prescriptions and contours of personality development.

The Company places a lot of importance on open, transparent and constant two way communication with all the employees. Company has also taken crucial steps towards propagating a safe workspace. The Company recognizes its people as the most valuable asset and it has built an open, transparent culture to nurture this asset. The growth of the workforce is in line with the strategy of growing the operations and expanding the footprints of the Company.

The number of permanent employees on the rolls of the Company as on 31st March 2020 was 326.

EMPLOYEE REMUNERATION

Being an unlisted Company the provisions of Section 197(12) of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended from time to time the Remuneration to employees are not applicable to the Company.

CODES AND STANDARDS

The NHB has issued comprehensive Know Your Customer (KYC) Guidelines and Anti Money Laundering Standards in the context of recommendations made by the Financial Action Task Force on Anti Money Laundering Standards. The Company has formulated various policies and codes in compliance with provisions of directions and guidelines issued by National Housing Bank and have adopted Fair Practices Code Policy (FPCP) to promote good and fair practices by setting minimum standards in dealing with customers while doing lending business.

The applicability of the policy has been detailed below:-

- It is applicable to all the persons who are offered the products and services of the Company as an employee or otherwise in any manner and/or by any mode.
- The code is applicable under normal operating environment except in the event of any force major.
- The code is based on ethical principles of integrity and transparency and all actions and dealings shall follow the spirit of the code.
- The Products and services of the Company will meet all applicable laws and regulations.



The code sets out one's conduct in dealing with the company, fellow directors and employees and with the environment in which the company operates.

COMPLIANCE

The Company is registered with NHB as a Non-Deposit accepting Housing Finance Company. The Company has complied with and continues to comply with all applicable provisions of the Companies Act 2013, the National Housing Bank Act, 1987, NHB Directions, 2010, Reserve Bank of India Act 1934, and other applicable rules/regulations/guidelines, issued and amended from time to time.

SECRETARIAL STANDARD COMPLIANCES

The Directors have devised proper systems to ensure compliance with the provisions of the applicable secretarial standards and that such systems are adequate and operating effectively.

PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

Pursuant to Section 186(11) of the Companies Act, 2013, the provisions of Section 186 of the Companies Act, 2013, except sub-section (1), do not apply to a loan made, guarantee given or security provided by a housing finance company in the ordinary course of business. The detailed particulars are set out in the Notes to Accounts forms part of this Board Report.

DEPOSITS

During the reporting period the Company has not Invited, accepted or renewed any deposit within meaning of Section 73 of the Companies Act, 2013. Accordingly, the requirement to furnish details relating to deposit covered under Chapter V of the Companies Act, 2013 does not arise.

RELATED PARTY TRANSACTIONS

All related party transactions that were entered into during the financial year were on arm's Length Basis and in ordinary course of business. There were no materially significant related party transactions entered into by the company with promoters, Directors, key managerial personnel or other designated persons which may have potential conflict with the interest of the company at large. Suitable Disclosure as required by Accounting Standard (AS18) has been made in the notes to the Financial Statements. The details of the related party transactions as required under section 134(3)(h) of the Companies Act, 2013 read with Rule 8 of the Companies (Accounts) Rule, 2014 in the prescribed Form No AOC-2, is furnished in **Annexure "1"** and forms integral part of this report.

Further all the necessary details of transaction entered with the related parties are mentioned in the Note No 44 of the financial statements for the financial year ended March 31, 2020.

COMPOSITION OF THE BOARD

The composition of the Board of Directors of the Company is in conformity with the provisions of the Companies Act, 2013 ("the Act"), as amended from time to time. The Board currently comprises of six Directors. The Company has a Non-Executive Chairman, a Managing Director, a Non-Executive Director and three Independent Directors. The Board reviews and approves the strategy and oversees the actions and results of the management to ensure that the long-term objectives of growth and sustainability are met.

The Company has not proposed at the ensuing Annual General Meeting the matter related to Re-Appointment of Mr. Girdhari Lal Goyal (DIN: 00020248) who is liable to retire by rotation and Regularisation of Appointment of Mr. Sanjay Agarwal (DIN: 02403354) and Mr. Ram Ratan Agarwal (DIN: 01000735) appointed as an Additional Director (Under the Category of Independent) by the Board of Director, due to status quo on the Composition of Board of Director.

The Company received declarations from all Independent Directors that they meet the criteria of independence specified under sub-section (6) of Section 149 of the Act, read with Rule 5 of the Companies (Appointment and Qualification of Directors) Rules 2014. The Independent Directors of the Company have confirmed compliance of relevant provision of Rule 6 of the companies (Appointment and Qualification of Directors) Rule, 2014. All the Directors of the Company except Independent Directors are liable to retire by rotation.

Based on the confirmations received, none of the Directors are disqualified for being appointed/reappointed as Directors in terms of Section 164 the Companies Act, 2013.

As on the date of this Report, the Board comprises the following Directors:

S. No.	Name of Director	Designation
1	Mr. Girdhari Lal Goyal	Non-Executive Director
2	Mr. Pawan Kumar Goyal	Managing Director
3	Mr. Basant Kumar Goyal	Non-Executive Director
4	Mr. Ram Ratan Agarwal	Independent Director
5	Mr. Sanjay Agarwal	Independent Director
6	Mr. Mohan Lal Bhargava	Independent Director

KEY MANAGERIAL PERSONNEL ('KMP')

As on March 31, 2020, the Company has the following KMPs:

- Mr. Pawan Kumar Goyal – Managing Director
- Mr. Rohit Jain – Company Secretary

BOARD MEETINGS AND ANNUAL GENERAL MEETING

During the Financial Year 2019-20, the Board of Directors met three times on 29th June, 2019, 24th October, 2019 and 03rd December, 2019.

The fourth meeting which was scheduled to held in March, 2020 could not be held due to the outbreak of COVID-19 pandemic followed by the lockdown by the Government of India.

The intervening gap between the Meetings were within the period prescribed under the Companies Act, 2013 and the Secretarial Standards issued by the Institute of Company Secretaries of India (ICSI). The Meetings were duly attended by the Board of Directors.

The names of the directors along with their respective categories followed by their attendance in the Board Meetings held during the Financial Year 2019-20, and Annual General Meeting (AGM) of the Company held on 30th December, 2019, are as follows:

Name of Director	Nature of Directorship	Attendance at the Board Meetings held during F.Y. 2019-20		Attendance at the last AGM held on 30 th December, 2019 (YES / NO)
		Held	Attended	
Mr. Girdhari Lal Goyal	Non – Executive Director	3	2	No
Mr. Pawan Kumar Goyal	Managing Director	3	3	Yes
Mr. Basant Kumar Goyal	Non – Executive Director	3	2	Yes
Mr. Ram Ratan Agarwal	Independent Director	3	3	Yes
Mr. Sanjay Agarwal	Independent Director	3	3	No
Mr. Mohan Lal Bhargava	Independent Director	3	3	Yes

DIRECTOR'S RESPONSIBILITY STATEMENT

Pursuant to Section 134(5) of the Act, the Board of Directors, to the best of their knowledge and ability, confirm that:

- in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that Period;
- the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- the directors had prepared the annual accounts on a going concern basis; and
- Company being unlisted sub clause (e) of section 134(5) is

not applicable.

- The directors had devised proper systems to ensure compliance with the provisions of all applicable laws that such systems were adequate and operating effectively.

MEETING OF INDEPENDENT DIRECTORS

The Independent Directors met once during the financial year on 07th February, 2020. The Meeting was conducted without the attendance of non-independent directors and members of management.

At this Meeting, the Independent Directors has:

- reviewed the performance of non-independent directors and the Board as a whole;
- Reviewed the performance of the Chairperson of the company, taking into account the views of executive directors and non-executive directors;
- assessed the quality, quantity and timeliness of flow of information between the company management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

FIT AND PROPER CRITERIA & CODE OF CONDUCT

All the Directors meet the fit and proper criteria stipulated by NHB. All the Directors of the Company have affirmed compliance with the Code of Conduct of the Company.

COMMITTEES OF THE BOARD

a) AUDIT COMMITTEE

The Company has an adequately qualified and experienced Audit Committee. As on 31st March, 2020, the Audit Committee comprised of three Directors of which two are Independent Directors. The Committee comprises of Mr. Pawan Kumar Goyal (Chairman of the Committee), Mr. Ram Ratan Agarwal and Mr. Sanjay Agarwal (Independent Directors as members of the committee).

The Terms of Reference of the Audit Committee are as under:

- Recommendation for the appointment, Remuneration and terms of appointment of the auditor of the Company;
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- Examination of the financial statement and the auditor's report thereon;
- Approval/recommendation to the Board or any subsequent modification of transactions of the Company with related parties;
- Scrutiny of inter-corporate loans and investments;
- Valuation of undertakings or assets of the Company, wherever it is necessary;
- Evaluation of internal Financial Controls and risk management systems;



- Monitoring the end use of funds raised through public offers and related matters;
- Any other responsibility as assigned by the Board from time to time and applicable provisions of the Companies Act and/or directions issued by the NHB;
- Any other work and policy, related and incidental to the objectives of the committee as per provisions of the Act and rules made there under;

The Audit Committee of the company met four times during the year under consideration on 29th June, 2019, 23rd August, 2019, 28th November, 2019 and 18th February, 2020. Proper notices were given and the proceedings were properly recorded and signed in the Minutes Book as required by the Articles of association of the Company and the Act.

The details and attendance of the Members of the Audit Committee at its Meetings held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Audit Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Pawan Kumar Goyal	Chairman	4	4
Mr. Ram Ratan Agarwal	Member	4	4
Mr. Sanjay Agarwal	Member	4	4

The Constitution of Audit Committee of the Board is in compliance with the provisions of Section 177 of the Companies Act, 2013 and as per NHB CG Directions. All the Members of the Audit Committee have the required qualification and expertise for appointment on the Committee and possess the requisite accounting and related financial management expertise. The Company Secretary is the Secretary to the Committee.

b) NOMINATION AND REMUNERATION COMMITTEE ('NRC')

As on 31st March, 2020, the Nomination and Remuneration Committee of the Board of Directors comprised of three members viz. Mr. Girdhari Lal Goyal, Non-Executive Director and Mr. Ram Ratan Agarwal and Mr. Sanjay Agarwal, as Independent Directors.

The Terms of Reference of the Nomination and Remuneration Committee are as under:

- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal.
- To specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out either by the Board, by the Nomination and Remuneration Committee or by an independent external agency and review its implementation and compliance.

- To formulate the criteria for determining qualifications, positive attribute and independence of a Director and
- To recommend to the Board a policy, relating to the remuneration for the Directors, Key Managerial Personnel and other employees.
- The Nomination and Remuneration Committee shall, while formulating the policy ensure that:
 - (a) The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the company successfully;
 - (b) Relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
 - (c) Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals
- Any other responsibility as assigned by the Board from time to time and applicable provisions of the Companies Act and/or directions issued by the NHB;
- Any other work and policy, related and incidental to the objectives of the committee as per provisions of the Act and rules made there under;

Company has also adopted Remuneration Policy which aims the following:-

- a) To ensure that the level and composition of remuneration is in line with other companies in the industry, sufficient to attract and retain right talent, at all levels and keep them motivated enough to meet the organizational objectives.
- b) To ensure that a reasonable balance is maintained in terms of composition of remuneration (fixed and variable component).
- c) To have performance measurement parameters in place to assess the overall performance of Directors, KMPs, Members of Senior Management and other employees.

The NRC Policy is annexed as **Annexure-2** and is also available on the Company's website, www.mentorloans.co.in

During the year under review the Nomination and Remuneration Committee of the company met three times on 29th June, 2019, 28th November, 2019 and 20th March, 2020.

The attendance of the Members of the Nomination and Remuneration Committee at its Meetings held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the NRC Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Ram Ratan Agarwal	Chairman	3	3
Mr. Girdhari Lal Goyal	Member	3	3
Mr. Sanjay Agarwal	Member	3	3

c) ASSET MANAGEMENT COMMITTEE ('AMC')

As on 31st March, 2020, the Asset Management Committee of the Board of Directors comprised of four members viz. Mr. Pawan Kumar Goyal, (Chairman of the Committee), Mr. Deepak Khanna, Mr. Sahil Goyal and Mr. Ankit Agnihotri (Members of the Committee).

The Company has duly constituted Asset Management Committee with the aim of having effective management of Company's assets and help to ensure that all the assets are managed in a proper manner.

The Terms of Reference of the Asset Management Committee are as under:

- To review/monitor the Asset Management profile and system of the Company from time to time;
- To monitor and manage the risks pertaining to Company's business by taking appropriate steps and recommending suitable measures to the Board, if required;
 - a) Liquidity risk,
 - b) Market risk,
 - c) Interest rate risk,
 - d) Funding and Capital planning.
- To monitor and advise maturity profile and mix of the incremental Assets and Liabilities of the Company;
- To advise on appropriate mix of between Fixed v/s Floating Interest Rate liabilities/resources assets;
- To formulate Interest rate view of the Company and advice future business strategy accordingly if required;
- To review and decide on Funding, Source & Mix of Liabilities, Product pricing for the loans etc. of the Company;

During the year under review the Asset Management Committee of the company met one time on 31st August, 2019. The attendance of the Members of the Asset Management Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the AMC Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Pawan Kumar Goyal	Chairman	1	1
Mr. Deepak Khanna	Member	1	1
Mr. Sahil Goyal	Member	1	1
Mr. Ankit Agnihotri	Member	1	1

d) CORPORATE SOCIAL RESPONSIBILITY ('CSR') COMMITTEE

As on 31st March, 2020, the CSR Committee comprised of Mr. Girdhari Lal Goyal, (Chairman of the Committee), Mr. Pawan Kumar

Goyal and Mr. Sanjay Agarwal (Members of the Committee).

The Corporate Social Responsibility (CSR) Committee has been constituted by the Board of Directors to formulate and recommend to the Board a CSR Policy indicating the activities to be undertaken by the Company in compliance with the provisions of the Companies Act, 2013 (the Act) and the Companies (Corporate Social Responsibility Policy) Rules, 2014.

The CSR Committee, inter alia, allocates the amount of expenditure to be incurred by the Company on CSR activities as enumerated in Schedule VII to the Act attached as **Annexure-3** and monitors the CSR Policy of the Company periodically. The CSR Policy of the Company is displayed on the website of the Company www.mentorloans.co.in and attached as **Annexure-4**

The Terms of Reference of the CSR Committee are as under:

- To formulate and recommend to the Board, a CSR policy which shall indicate the activities/programs/projects to be undertaken by the Company in areas or subject, specified in schedule VII of the Companies Act, 2013;
- To review and recommend the amount of expenditure to be incurred on the activities referred to in clause (a);
- To monitor the CSR policy/activities of the Company from time to time;
- To oversight the implementation of corporate social responsibility projects/programs/activities;
- To form and delegate authority to any sub-committee or employee(s) of the Company or one or more members of the committee;
- To obtain legal or other independent professional advice/assistance;
- To review the Company's disclosure relating to corporate social responsibility matters in accordance with the requirements of the regulatory provisions;
- Any other responsibility as assigned by the Board from time to time and applicable provisions of the Companies Act and/or directions issued by the NHB
- Any other work and policy, related and incidental to the objectives of the committee as per provisions of the Act and rules made there under;

During the year under consideration, the CSR Committee met one time, on 26th September, 2019. The attendance of the Members of the CSR Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the CSR Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Girdhari Lal Goyal	Chairman	1	1
Mr. Pawan Kumar Goyal	Member	1	1
Mr. Sanjay Agarwal	Member	1	1



e) RISK MANAGEMENT COMMITTEE

The Company has in place a Risk Management Committee formed pursuant to the provisions of Notification no. NHB.HFC.CG-DIR.1/ MD&CEO/2016 dated 9th February, 2017, vide which the National Housing Bank notified Housing Finance Companies – Corporate Governance (National Housing Bank) Directions, 2016.

As on 31st March, 2020, the Risk Management Committee comprised of four members. Mr. Girdhari Lal Goyal (Chairman of the Committee), Mr. Sahil Goyal, Mr. Ankit Agnihotri and Mr. Karamjeet Singh (Members of the committee).

The Terms of Reference of the Risk Management Committee are as under:

- The Risk Management Committee shall manage the integrated risk, inform the Board about the progress made in implementing a risk management system, and review periodically the Risk Management Policy and strategy followed by the Company.
- The Risk Management Committee shall perform such other duties, as are required to be performed by the Committee, under the applicable laws, Guidelines, and NHB Directions.
- To ensure that the Credit Exposure of the Company to any single/group borrowers does not exceed, the internally set limits and the prescribed exposure ceilings by the Regulator;
- The Risk Management Committee shall apprise the Company of the major risks as well as the movement in the profile of the high risk category, the root causes of risks and their impact, key performance indicators, risk management measures, and the current controls being exercised to mitigate these risks.
- To undertake such other function as may be mandated by the Board or stipulated by the Companies Act, 2013, or any other regulatory authorities from time to time.

During the year under consideration, the Risk Management Committee met one time, on 31st August, 2019. The attendance of the Members of the Risk Management Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Risk Management Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Girdhari Lal Goyal	Chairman	1	1
Mr. Sahil Goyal	Member	1	1
Mr. Ankit Agnihotri	Member	1	1
Mr. Karamjeet Singh	Member	1	1

f) GRIEVANCE REDRESSAL COMMITTEE

The Company has constituted Grievance Redressal Committee with the aim of development of its customers by registering and resolving all the complaints and grievances. The objective of the Grievance Redressal Committee is to develop a responsive and accountable attitude among all its employees of the Company.

As on 31st March, 2020, the Grievance Redressal Committee comprised of four members. The Committee comprises of Mr. Sahil Goyal (Chairman of the Committee), Mr. Javed Akhtar, Mr. Kamlesh Khorwal and Mr. Satish Gautam (members of the committee).

The Terms of Reference of the Grievance Redressal Committee are as under:

- To review and advise on the Customer Grievance Redressal Mechanism of the Company and ensure Compliance of fair practice code by the Company;
- To review customer queries and complaint relating to the Company's business;
- To review and advise on the Complaints escalated to the Senior Management and regulatory authorities;
- To review repeated complaints & chronic issues and advise process improvements wherever required;
- To review/examine the quality of Customer service initiatives and efficiency of the Customer Service in the Company.

During the year under review the Grievance Redressal Committee of the company met one time on 31st August, 2019. The attendance of the Members of the Grievance Redressal Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Grievance Redressal Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Sahil Goyal	Chairman	1	1
Mr. Javed Akhtar	Member	1	1
Mr. Kamlesh Khorwal	Member	1	1
Mr. Satish Gautam	Member	1	1

g) FINANCE COMMITTEE

As on 31st March, 2020, the Finance Committee comprised of three members. The Committee comprises of Mr. Girdhari Lal Goyal, Mr. Pawan Kumar Goyal and Mr. Sanjay Agarwal (members of the committee).

The Terms of reference of the Finance Committee are as follow:

- To consider and approve/accept the letters of sanction by the

term lending institutions/banks/NHB and other bodies corporate, opening and/or closing and transfer of the current accounts/ cash credit/overdraft/fixed deposits or other account(s) with any bank and authorize the Directors/officers of the Company for the purpose;

- To borrow moneys for the purpose of the Company's Business in accordance with the Companies Act, and any modification and enactment thereof, if any, and but not exceeding the overall limit up to which the Board of Directors of the Company are authorized/to be authorized under the Companies Act, and any modification and enactment thereof;
- To approve the change/s of rates of interest of all loan products and on debentures, debts or any other instruments/financial products issued by the Company;
- To approve the terms and execution of the agreements, documents, undertakings, contracts, deeds with respect to the transactions approved by the Board or any Committee thereof.

During the year under review the Finance Committee of the company met seven times on 20th August, 2019, 14th September, 2019, 27th September, 2019, 30th September, 2019, 19th October, 2019, 12th March, 2020 and 20th March, 2020.

The attendance of the Members of the Finance Committee at its Meetings held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Finance Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Girdhari Lal Goyal	Member	7	7
Mr. Pawan Kumar Goyal	Member	7	7
Mr. Sanjay Agarwal	Member	7	7

h) COMPENSATION COMMITTEE

The Company has duly constituted Compensation committee which comprise of three members. Mr. Girdhari Lal Goyal, Mr. Ram Ratan Agarwal and Mr. Sanjay Agarwal are the members of the Committee.

The Terms of reference of the Compensation Committee are as follow:

- To discharge the responsibilities of the Board regarding the compensation of the Company's Executive Officers.
- To provide oversight of the Company's benefit, perquisite and Employee equity programs.
- For administration and superintendence of the schemes for ESOP

During the year under review the Compensation Committee of the company met one time on 28th November, 2019.

The attendance of the Members of the Compensation Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Compensation Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Girdhari Lal Goyal	Member	1	1
Mr. Ram Ratan Agarwal	Member	1	1
Mr. Sanjay Agarwal	Member	1	1

i) SHARE TRANSFER COMMITTEE

As on 31st March, 2020, the Share Transfer Committee comprised of three members. The Committee comprises of Mr. Pawan Kumar Goyal (chairman of the committee), Mr. Girdhari Lal Goyal, and Mr. Ankit Agnihotri (members of the committee).

The Terms of reference of the Share Transfer Committee are as follow:

- To approve and register the transfer/transmission of shares;
- To sub divide, consolidate, split and issue share certificate;
- To authorize affixing the common seal of the Company, if applicable;
- To Issue share certificates in place of those which are damaged, or in which the space for endorsement has been exhausted, provided the original certificates are surrendered to the company;

During the year under review the Share Transfer Committee of the company met one time on 29th May, 2019.

The attendance of the Members of the Share Transfer Committee at its Meetings held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the Share Transfer Committee Meeting held during F.Y. 2019-20	
		Held	Attended
Mr. Pawan Kumar Goyal	Chairman	1	1
Mr. Girdhari Lal Goyal	Member	1	1
Mr. Ankit Agnihotri	Member	1	1

j) IT STRATEGY COMMITTEE

Pursuant to the Policy Circular No. NHB / ND / DRS / Policy Circular No.90/2017-18, dated 15th June, 2018, vide which the National



Housing Bank specified the IT framework to be adopted by Housing Finance Companies (HFCs).

As on 31st March, 2020, the IT Strategy Committee comprised of four members. The Committee comprises of Mr. Sanjay Agarwal (chairman of the committee), Mr. Ram Ratan Agarwal, Mr. Harish Chandra Sharma and Mr. Ramjas Choudhary (members of the committee).

The Terms of reference of the IT Strategy Committee are as follow:

- To approve the IT strategy and policy documents, ensuring that the Management puts an effective strategic planning process in place and ascertaining that the Management had implemented processes and practices that ensure that the IT delivers value to the business;
- To monitor the method that the Management used to determine the IT resources needed to achieve strategic goals and provide high-level direction for sourcing and use of IT resources;
- To institute an effective governance mechanism and risk management process for all outsourced IT operations and to do all such acts as may be required under the NHB IT Guidelines in respect of the outsourced IT operations;
- To review the IT / Information Systems ("IS") Audit report and provide its observation / recommendations to the Audit Committee

During the year under review the IT Strategy Committee of the company met two times on 28th September, 2019 and 21st March, 2020.

The attendance of the Members of the IT Strategy Committee at its Meetings held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the IT Strategy Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Sanjay Agarwal	Chairman	2	2
Mr. Ram Ratan Agarwal	Member	2	2
Mr. Harish Chandra Sharma	Member	2	2
Mr. Ramjas Choudhary	Member	2	2

k) COMMITTEE w.r.t NEW OFFICE BUILDING

As on 31st March, 2020, the New Office Building Committee comprised of three members. The Committee comprises of Mr. Sahil Goyal (chairman of the committee), Mr. Karamjeet Singh and Mr. Ankit Agnihotri (members of the committee).

The Terms of reference of the New Office Building Committee are as follow:

- review, at least annually, the planned construction and renovation projects, and the projected capital budget and other sources of funding, as well as projected expenditures and ongoing operating costs;
- Ensure that sources of financing for property acquisition, construction or renovation projects are clearly identified and assured and that the costs of maintenance and operations are taken into consideration before any property acquisition or project, or any amendment thereto, is approved by the Committee or recommended to the Board.

During the year under review the New Office Building Committee of the company met one time on 28th September, 2019.

The attendance of the Members of the New Office Building Committee at its Meeting held during the Financial Year 2019-20 is given below:

Name of Member's	Category	Attendance at the New Office Building Committee Meetings held during F.Y. 2019-20	
		Held	Attended
Mr. Sahil Goyal	Chairman	1	1
Mr. Karamjeet Singh	Member	1	1
Mr. Ankit Agnihotri	Member	1	1

REMUNERATION TO DIRECTORS

The Company has paid the remuneration to directors after being recommended and approved by the Board of director in their board meeting is decided after considering various factors such as qualification, experience, performance, responsibilities shouldered, industry standards as well as financial position of the Company. The Nomination and Remuneration Policy of the Company is displayed on the website of the Company www.mentorloans.co.in

The detail of remuneration paid to directors is furnished below:

Name	Designation	Remuneration paid in F.Y. 2019-20 (INR)	Remuneration paid in F.Y. 2018-19 (INR)
Mr. Pawan Kumar Goyal	Managing Director	84,00,000/-	40,00,000/-
Mr. Basant Kumar Goyal*	Non-Executive Director	36,06,000/-	1,03,00,000/-

* Mr. Basant Kumar Goyal was paid commission of Rs. 36,06,000 during the Financial Year 2019-20.

SITTING FEES TO NON-EXECUTIVE

INDEPENDENT DIRECTORS

The Company has paid sitting fees to the Non-Executive Independent Directors of the Company for attending the meeting

as approved by the Board of Directors of the Company.

The Details of the Sitting Fees paid to Independent Directors are furnished below:

Name	Designation	Sitting Fees paid in F.Y. 2019-20 (INR)	Sitting Fees paid in F.Y. 2018-19 (INR)
Mr. Ram Ratan Agarwal	Independent Director	60,000/-	20,000/-
Mr. Sanjay Agarwal	Independent Director	90,000/-	25,000/-
Mr. Mohan Lal Bhargava	Independent Director	30,000/-	25,000/-

DISCLOSURES UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION & REDRESSAL) ACT, 2013 READ WITH RULES

The Company places a lot of importance on open, transparent and constant two-way communication with all the employees. Company has also taken crucial steps towards propagating a safe workspace. The Company has adopted a policy on Prevention, Prohibition and Redressal of Sexual Harassment at workplace, in line with the provisions of Sexual Harassment at workplace (Prevention, Prohibition and Redressal) Act, 2013 and the rules made thereunder. Company has internal process for Prevention and Redressal of sexual harassment at workplace.

Pursuant to the requirements of Section 22 of Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 read with Rules there under, the Internal Complaints Committee of the Company has not received any complaint of sexual harassment during the Financial Year under review.

The following is a summary of sexual harassment complaints received and disposed of during the year 2019-20:

No of complaints received: Nil

No of complaints disposed of: Nil

VIGIL MECHANISM

The Company promotes ethical behaviour in all its business activities and has established a Vigil Mechanism, in the form of a whistle Blower policy, for Directors and Employees to report their genuine concerns.

Under this mechanism, the improper practice, if any, in the Company, can be directly reported to the Audit Committee. A communication in this regard has been sent to all the employees of the Company and reiterated during the Branch Managers' Conference training programmes and in Circulars. As per the

Whistle Blower Policy of the Company, Employees are free to report illegal or unethical behaviour, actual or suspected fraud or violation of the Company's Codes of Conduct or Corporate Governance Policies or any improper activity.

The Company affirms that the mechanism provides adequate safeguards against victimisation of Director(s)/employee(s) who use the mechanism, provides for direct access to the Chairperson of the Audit Committee and also affirms that no personnel have been denied access to the Audit Committee.

The Whistle Blower Policy of the Company is available on the website of the Company www.mentorloans.co.in

EXTRACT OF THE ANNUAL RETURN

An extract of the Annual Return as prescribed under Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014, in the prescribed Form No. MGT-9, is annexed as **Annexure-5** and is also available on the Company's website, www.mentorloans.co.in

PARTICULARS REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The particulars in respect of Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo, as required under sub-section (3) (m) of Section 134 of the Companies Act, 2013 read with Rule 8 (3) of the Companies (Accounts) Rules, 2014.

a) CONSERVATION OF ENERGY

i) The Steps taken / impact on conservation of energy:

The Company is not engaged in any manufacturing activity and its operations are not energy intensive. The operations of the Company, being financial services do not require intensive consumption of electricity. However, the Company is taking every necessary step to reduce its consumption of energy.

ii) The Steps taken by the Company for utilizing alternate sources of energy:

The Company has procured power saving lamps, LEDs that have been installed in branches as a measure for conservation of energy. The Company has installed High-end Copier Machine in High Print volume to reduce the Carbon Footprint.

As a part of Save Green efforts, a lot of paper work at branches and the registered office has been reduced by suitable leveraging of technology and promoting digitalization.

iii) The Capital investment on energy conservation equipment:

In view of the nature of the activities carried on by the Company,



there is no capital investment on energy conservation equipment.

b) TECHNOLOGY ABSORPTION

(i) the efforts made towards technology absorption:

a) Your Company has implemented a "Housing Finance Solutions Platform" which is a step towards aligning technology to the projected business growth.

b) The Company utilizes a mobile application through which almost all leads are recorded, which assists in the monitoring and tracking of leads from an early stage and generating a credit appraisal memorandum, resulting in lower costs and an increase in productivity.

c) The Company utilizes an enterprise-wide loan management system to provide an integrated platform for credit processing, credit management, general ledger, debt management and reporting.

d) On the part of customer service and retention your Company has implemented an online payment gateway on its website to enable its customers to make online payments.

ii. the benefits derived like product improvement, cost reduction, product development or import substitution: The Company consistently monitored its cost-to-income ratio, leveraging economies-of-scale, increasing manpower productivity with growing disbursements through the enhanced use of information technology systems, resulting in quicker loan turnaround time and reducing transaction costs.

iii. in case of imported technology (imported during the last three years reckoned from the beginning of the Financial Year)

a) the details of technology imported: **N.A.**

b) the year of import: **N.A.**

c) whether the technology has been fully absorbed: **N.A.**

d) if not fully absorbed, areas where absorption has not taken place, and the reasons thereof: **N.A.**

(iv) the expenditure incurred on Research and Development: **N.A.**

c) FOREIGN EXCHANGE EARNINGS AND OUTGO

There were no foreign exchange earnings and outgo during the year under review.

GENERAL

The Directors state that no disclosure or reporting is required in respect of the following items as there were no transactions occurred on these items during the year under review and further provisions of relevant Sections of the Act are not applicable on the Company.

- Issue of equity shares with differential rights as to dividend, voting or otherwise.
- The Company does not have subsidiary, therefore question of receiving any remuneration from its subsidiaries by any Whole-time Director of the Company does not arise.
- No significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.
- Provisions of Secretarial Audit Report under Section 204 of the Act are not applicable during the year under review.

ACKNOWLEDGEMENTS

The Directors of the Company would like to place on record their gratitude for the valuable guidance and support received from various regulatory authorities including Reserve Bank of India, National Housing Bank, Ministry of Corporate Affairs, Registrar of Companies and other government and regulatory agencies. The Directors would also like to acknowledge the role of all its Customers, Lenders, Members, Debenture holders, and others for their continued support and faith reposed in the Company.

The Directors would like to thank the National Securities Depository Limited, CARE Rating and Acuite Ratings & Research Limited for their continued co-operation. The Board also places on record its deep appreciation for the dedication and commitment of the employees at all levels as their hard work, co-operation and support had enabled the Company to maintain its consistent growth.

Date: 05/08/2020

Place: Jaipur

For & on behalf of the Board of Directors
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-
Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

FORM NO. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis.

a)	Name(s) of the related party and nature of relationship.	NIL
b)	Nature of contracts/arrangements/transactions.	NIL
c)	Duration of the contracts/arrangements/transactions.	NIL
d)	Salient terms of the contracts or arrangements or transactions including the value, if any.	NIL
e)	Justification for entering into such contracts or arrangements or transactions.	NIL
f)	Date of approval by the Board.	NIL
g)	Amount paid as advances, if any.	NIL
h)	Date on which the special resolution was passed in general meeting as required under first provision to section 188.	NIL

2. Details of material contracts or arrangement or transactions at arm's length basis.

a)	Name(s) of the related party and nature of relationship.	NIL
b)	Nature of contracts/arrangements/transactions.	NIL
c)	Duration of the contracts/arrangements/transactions.	NIL
d)	Salient terms of the contracts or arrangements or transactions including the value, if any.	NIL
e)	Date of approval by the Board.	NIL
f)	Amount paid as advances, if any.	NIL

Date: 05/08/2020

Place: Jaipur

For & on behalf of the Board of Directors

Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-
Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004



Nomination and Remuneration Policy

In pursuance of the Company's policy to consider human resources as its invaluable assets and to pay equitable remuneration to all Directors, key managerial personnel and employees of the Company this policy on nomination and remuneration of Directors, Key Managerial Personnel (KMP) and Senior Management has been formulated by the Nomination and Remuneration Committee ("Committee") and approved by the Board of Directors of the Company.

Objective

The objective of the policy is to ensure that

- (i) the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the Company successfully;
- (ii) relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
- (iii) remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay as and when influenced reflecting short and long-term performance objectives appropriate to the working of the Company and its goals.

Applicability

- i. Directors (Executive and Non-Executive).
- ii. Key Managerial Personnel.
- iii. Senior Management Personnel etc. (Chief Financial Officer, Company Secretary, Chief Operating Officer and Chief Executive Officer).

Policy for appointment and removal of Director, KMP And Senior Management

1. Appointment Criteria and Qualifications:

- i. The Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director, KMP or at Senior Management level and recommend to the Board his / her appointment.
- ii. A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- iii. The Company shall not appoint or continue the employment of any person as Managing Director/Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years.
- iv. The Criteria for Independence of the Director(s) shall be as per the Companies Act, 2013

2. Term / Tenure:

i. Managing Director/Whole-time Director:

The Company shall appoint or re-appoint any person as its Executive Chairman, Managing Director or Executive Director for a term not exceeding five years at a time. No re-appointment shall be made earlier than one year before the expiry of term.

ii. Independent Director:

An Independent Director shall hold office for a term up to five consecutive years on the Board of the Company and will be eligible for re-appointment on passing of a special resolution by the Company and disclosure of such appointment in the Board's report.

No Independent Director shall hold office for more than two consecutive terms of upto maximum of 5 years each, but such Independent Director shall be eligible for appointment after expiry of three years of ceasing to become an Independent Director.

3. Evaluation

The Committee shall undertake evaluation process in accordance with provision with Companies Act, 2013, as amended from time to time.

4. Removal

Due to reasons for any disqualification mentioned in the Act or under any other applicable Act, rules and regulations there under, the Committee may recommend, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel subject to the provisions and compliance of the said Act, rules and regulations.

5. Retirement

The Director, KMP and Senior Management Personnel shall retire as per the applicable provisions of the Act and the prevailing policy of the Company. The Board will have the discretion to retain the Director, KMP, Senior Management Personnel in the same position/ remuneration or otherwise even after attaining the retirement age, for the benefit of the Company.

Policy for Remuneration to Directors/KMP/Senior Management Personnel etc.

1. Remuneration to Managing/Whole-time/Executive/Managing Director, KMP and Senior Management Personnel:

The Remuneration/ Compensation/ Commission etc. to be paid to Director/ Managing Director etc. shall be governed as per provisions of the Companies Act, 2013 and rules made there under or any other enactment for the time being in force.

2. Remuneration to Non- Executive / Independent Director:

The Non-Executive Independent Director may receive remuneration/ compensation /commission as per the provisions of Companies Act, 2013. The amount of sitting fees shall be subject to ceiling/ limits as provided under Companies Act, 2013 and rules made there under or any other enactment for the time being in force.

DISCLAIMER

While this policy has been made as informative as possible and structured to ensure quick and easy interpretation by all. As and when there's an amendment to this policy, the updated policy document will be shared through the appropriate channel of communication.

In case of any ambiguity related to understanding of this policy, the final interpretation by the management will be considered as applicable.

Date: 05/08/2020
Place: Jaipur

For & on behalf of the Board of Directors
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-
Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004



ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

Sr. No.	Particulars	Remarks
1	A Brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and project or programs.	Actively contribute towards the Animal welfare, contribute towards social and economic development of the poor irrespective of caste, creed and religion. It aims to provide healthy life to the poor of our society. The details are also provided in the CSR policy which is available on the website of the Company viz. www.mentorloans.co.in
2	The Composition of CSR Committee	1. Mr. Girdhari Lal Goyal, (Chairman) 2. Mr. Pawan Kumar Goyal, (Managing Director) 3. Mr. Sanjay Agarwal, (Independent Director)
3	Average net profit of the Company for last three financial years.	Rs. 22,73,73,236/-
4	Prescribed CSR Expenditure (two per cent of the amount as in item 3 above).	Rs.45,47,465 /-
5	Details of CSR spent during the financial year: a) Unspent amount of previous years which was carry forwarded b) Total CSR amount to be spent for the FY 2019-20 (including carry forwarded unspent amount of previous year) c) Amount unspent, if any; d) Manner in which the amount spent during the financial year is detailed below	a) Rs. 3,60,045/- b) Rs. 49,07,510 /- c) Rs. 47,47,010 /-

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Sl. No	CSR project or activity Identified.	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or programs Sub-heads: (1) Direct expenditure on projects or programs (2) Overheads:	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency *
1	Midday Meal	Poverty	(1) Local Area: Jaipur (2) Jaipur, Rajasthan	Rs. 1,60,500/-	Rs. 1,60,500/-	Rs. 1,60,500/-	Paid to Hare Krishna Movement
	TOTAL			Rs. 1,60,500/-			

*Give details of implementing agency: Akshaya Patra, Jaipur

REASONS FOR NOT SPENDING THE AMOUNT ON CSR

The Company is endeavoured to ensure full utilization of the allocated CSR budget. In F.Y. 2019-20, the Company was not able to spend on the CSR activities due to non- finding of suitable projects which fulfil the requirement of the Company's CSR policy, in true sense. The Company is making efforts to identify the projects for spending the unspent and carried forward CSR funds. All unspent CSR funds of previous year (s) are carried forward for spending on CSR activities.

RESPONSIBILITY STATEMENT OF THE CSR COMMITTEE THAT THE IMPLEMENTATION AND MONITORING OF CSR POLICY IS IN COMPLIANCE WITH CSR OBJECTIVES AND POLICY OF THE COMPANY

The CSR Committee confirms that the implementation and monitoring of CSR policy is in compliance with CSR objectives and policy of the Company.

Date: 05/08/2020

Place: Jaipur

For & on behalf of the Board of Directors
Mentor Home Loans India Limited

Sd/-

Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-

Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

CSR POLICY

Preamble

According to Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 every company having net worth of Rupees Five Hundred Crore or more or turnover of rupees one thousand crore or more or a net profit of rupees five crore or more during the immediately preceding financial year shall constitute a Corporate Social Responsibility Committee of the Board.

In compliance of the above requirements, Mentor Home Loans India Limited, (The Company), has constituted. Corporate Social Responsibility (CSR) Committee and formulated a Policy.

Further, at The Company, CSR is not viewed as a responsibility but is rather a duty as a responsible corporate citizen. Since inception, the Company has been actively engaged in the area of social and community development.

CSR Committee

The Board of Directors of the Company shall constitute a committee called the "Corporate Social Responsibility Committee" ("CSR Committee") in accordance with the provisions of Companies Act, 2013 and rules made thereunder. The CSR Committee of the Company consists of 3 or more directors or such other number of directors as the Board of Directors of the Company may determine from time to time including one Independent Director, if any. The Board of Directors may change the composition of the CSR Committee from time to time in such manner as it thinks fit.

Subject to provisions of Companies Act, 2013 and rules made thereunder, the CSR Committee may meet at such intervals, in such manner and may carry out matters in such manner and function generally as it deems fit.

The terms of reference of the CSR committee shall be as per the applicable provisions of the Companies Act, 2013, as may be amended from time to time, including such functions as may be entrusted by the Board of Directors from time to time.

CSR Activities

The Company would endeavor to adopt an integrated approach to address the community, societal, & environmental concerns by taking up projects or programs relating to following activities (Hereinafter referred to as 'Identified Areas'):

- Eradicating hunger, poverty and malnutrition, promoting health care including preventive health care and sanitation including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water;
- Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly, and the differently abled and livelihood enhancement projects;
- Promoting gender equality, empowering women, setting up homes and hostels for women and orphans; setting up old age homes, day care centers and such other facilities for senior citizens and measures for reducing inequalities faced by socially and economically backward groups;
- Ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water including contribution to the Clean Ganga Fund set-up by the Central Government for rejuvenation of river Ganga;
- Protection of national heritage, art and culture including restoration of buildings and sites of historical importance and works of art; setting up public libraries; promotion and development of traditional arts and handicrafts;
- measures for the benefit of armed forces veterans, war widows and their dependents;
- training to promote rural sports, nationally recognized sports, paralympic sports and Olympic sports;
- contribution to the prime minister's national relief fund or Prime Minister's Citizen Assistance and Relief in Emergency Situations Fund (PM CARES Fund) or any other fund set up by the central govt. for socio economic development and relief and welfare of the schedule caste, tribes, other backward classes, minorities and women;
- contributions or funds provided to technology incubators located within academic institutions which are approved by the Central Government;
- rural development projects;
- Slum Area Development;
- disaster management, including relief, rehabilitation and reconstruction activities;
- Such other areas as may be included in Schedule VII of the Companies Act, 2013 from time to time.



The Projects / Programs in the aforementioned Identified Areas would be of a continual nature requiring long-term commitment from the Company for which fixed implementation schedules cannot be specified.

The Projects / Programs may be undertaken by the Implementation Agency or the Company directly provided that such projects / programs are in line with the activities enumerated in Schedule VII of the Companies Act, 2013.

Area for CSR Activities

The Company shall ensure that in identifying its CSR Projects, preference shall be given to the local area and areas around which the Company operates. However, this shall not bar the Company from pursuing its CSR objects in other areas.

Implementation Agency

1. The CSR activities of the Company may be undertaken directly by the Company or through such agency(ies) as the Company may deem fit, provided that such agency(ies) meets the eligibility criteria laid down under the applicable laws.
2. The time period over which a particular program or project will be executed will depend on the nature of the activity, its extent and objective sought to be achieved by the program or project.

CSR Budget

For undertaking the CSR activities, the Company will strive to spend in each financial year a minimum of 2% of the average net profits of the previous three financial years. For this purpose, the net profit and average net profit shall be calculated in accordance with the provisions of the section 198 of the companies Act, 2013 read-with the Companies (Corporate Social Responsibility Policy) Rules, 2014, as amended from time to time.

The surplus, if any arising out of the CSR projects or programs or activities shall not form part of the business profits of the Company, further, the CSR projects or programs or activities does not include the activities undertaken in pursuance of normal course of business of the Company.

Monitoring Mechanism

1. The monitoring of CSR activities of the Company will be undertaken by the CSR Committee of the Company.
2. The CSR Committee shall discuss the progress of each project undertaken and make any decision with respect to the project which it thinks fit.
3. The Committee may require the Company / Implementation Agency to furnish such additional information or reports as it may require.
4. The members of the Committee may either on their own and through their delegated representatives make periodic visits to the CSR sites to ascertain the progress of the CSR Projects / Programs.
5. The members of the Committee shall also have the right to inspect and audit the books of accounts, records and other documents of the Company / Implementation Agency pertaining to the CSR activities of the Company, either by themselves or through the aid of external agencies.

REVIEW OR AMENDMENT

The committee shall review CSR Policy from time to time and make suitable changes as may be required and submit the same for the approval of the Board.

Date: 05/08/2020
Place: Jaipur

For & on behalf of the Board of Directors
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-
Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Form No. MGT-9

EXTRACT OF ANNUAL RETURN

As on financial year ended on 31st March,2020

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1)
of the Company (Management & Administration) Rules, 2014.

I. REGISTRATION & OTHER DETAILS:

- i. **CIN:** U67120RJ1995PLC009580
- ii. **Registration Date:** 24/02/1995
- iii. **Name of the Company:** Mentor Home Loans India Limited
- iv. **Category / Sub-Category of the Company:** UNLISTED PUBLIC COMPANY
- v. **Address of the Registered office and contact details:** MENTOR HOUSE, GOVIND MARG, SETHI COLONY, JAIPUR RAJASTHAN- 302004 CONTACT NO. 8946800800
E-MAIL ID : compliance@mentorloans.co.in
- vi. **Whether listed company:** No
- vii. **Name, Address and Contact details of Registrar and Transfer Agent, if any:** NSDL DATABASE MANAGEMENT LIMITED (CIN: U72400MH2004PLC147094) at 4TH FLOOR TRADE WORLD A WINGKAMLA MILLS COMPOUND LOWER PAREL (W) MUMBAI MAHARASTRA-400013

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

(All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
1.	Other Credit Granting	64920	100%

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sl. No.	Name and Address of the company	CIN/GLN	Holding/ subsidiary/ Associate	% of shares held	Applicable Section
1.	NIL	N.A.	N.A.	N.A.	N.A.



IV. SHARE HOLDING PATTERN

(Equity share capital breakup as percentage of total equity)

i. Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promoters									
(1) Indian									
a) Individual/ HUF	41,49,700	2,33,500	43,83,200	76.23%	44,20,200	-	44,20,200	76.87%	0.64%
b) Central Govt			-	0.00%			-	0.00%	0.00%
c) State Govt(s)			-	0.00%			-	0.00%	0.00%
d) Bodies Corp.	-	8,50,000	8,50,000	14.78%	8,50,000	-	8,50,000	14.78%	0.00%
e) Banks / FI			-	0.00%			-	0.00%	0.00%
f) Any other			-	0.00%			-	0.00%	0.00%
Sub Total (A) (1)	41,49,700	10,83,500	52,33,200	91.01%	52,70,200	-	52,70,200	91.65%	0.64%
(2) Foreign									
a) NRI Individuals			-	0.00%			-	0.00%	0.00%
b) Other Individuals			-	0.00%			-	0.00%	0.00%
c) Bodies Corp.			-	0.00%			-	0.00%	0.00%
d) Any other			-	0.00%			-	0.00%	0.00%
Sub Total (A) (2)	-	-	-	0.00%	-	-	-	0.00%	0.00%
TOTAL (A)	41,49,700	10,83,500	52,33,200	91.01%	52,70,200	-	52,70,200	91.65%	0.64%
B. Public Shareholding									
1. Institutions									
a) Mutual Funds			-	0.00%			-	0.00%	0.00%
b) Banks / FI			-	0.00%			-	0.00%	0.00%
c) Central Govt			-	0.00%			-	0.00%	0.00%
d) State Govt(s)			-	0.00%			-	0.00%	0.00%
e) Venture Capital Funds			-	0.00%			-	0.00%	0.00%
f) Insurance Companies			-	0.00%			-	0.00%	0.00%
g) FIs			-	0.00%			-	0.00%	0.00%
h) Foreign Venture Capital Funds			-	0.00%			-	0.00%	0.00%
i) Others (specify)			-	0.00%			-	0.00%	0.00%
Sub-total (B)(1):-	-	-	-	0.00%	-	-	-	0.00%	0.00%
2. Non-Institutions									
a) Bodies Corp.									
i) Indian	1,00,000	-	1,00,000	1.74%	1,00,000	-	1,00,000	1.74%	0.00%
ii) Overseas			-	0.00%			-	0.00%	0.00%
b) Individuals									
i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	92,000	43,500	1,35,500	2.36%	85,500	12,000	97,500	1.70%	-0.66%

ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	2,14,100	67,500	2,81,600	4.90%	2,82,600	-	2,82,600	4.91%	0.02%
c) Others (specify)									
Non Resident Indians			-	0.00%			-	0.00%	0.00%
Overseas Corporate Bodies			-	0.00%			-	0.00%	0.00%
Foreign Nationals			-	0.00%			-	0.00%	0.00%
Clearing Members			-	0.00%			-	0.00%	0.00%
Trusts			-	0.00%			-	0.00%	0.00%
Foreign Bodies - D R			-	0.00%			-	0.00%	0.00%
Sub-total (B)(2):-	4,06,100	1,11,000	5,17,100	8.99%	4,68,100	12,000	4,80,100	8.35%	-0.64%
Total Public (B)	4,06,100	1,11,000	5,17,100	8.99%	4,68,100	12,000	4,80,100	8.35%	-0.64%
C. Shares held by Custodian for GDRs & ADRs			-	0.00%				0.00%	0.00%
Grand Total (A+B+C)	45,55,800	11,94,500	57,50,300	100.00%	57,38,300	12,000	57,50,300	100.00%	0.00%

(ii) Shareholding of Promoter

S. No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change in shareholding during the year
		No. of Shares	% of total Shares of the company	% of Shares Pledged/ encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	
1	Anju Goyal	110150	1.92%	-	-	0.00%	-	-1.92%
2	Basant Kumar Goyal	809850	14.08%	-	-	0.00%	-	-14.08%
3	Basant Kumar Goyal HUF	235750	4.10%	-	-	0.00%	-	-4.10%
4	Garima Goyal	157500	2.74%	-	157500	2.74%	-	0.00%
5	Girdhari Lal Goyal	756500	13.16%	-	256500	4.46%	-	-8.70%
6	Kanishk Goyal	257350	4.48%	-	-	0.00%	-	-4.48%
7	Mentor Alliance India Private Limited	850000	14.78%	-	850000	14.78%	-	0.00%
8	Mohini Devi Goyal	218500	3.80%	-	218500	3.80%	-	0.00%
9	Neema Goyal	192000	3.34%	-	229000	3.98%	-	0.64%
10	Pawan Kumar Goyal	782600	13.61%	-	782600	13.61%	-	0.00%
11	Pawan Kumar Goyal HUF	164000	2.85%	-	164000	2.85%	-	0.00%
12	Sahil Goyal	461500	8.03%	-	961500	16.72%	-	8.70%
13	Utkarsh Goyal	233500	4.06%	-	-	0.00%	-	-4.06%
14	Mentor Home Basant Kumar Goyal Escrow Account	1000	0.02%	-	864100	15.03%	-	15.01%
15	Mentor Home KanishkGoyal Escrow Account	1000	0.02%	-	303500	5.28%	-	5.26%
16	Mentor Home Basant Kumar Goyal HUF Escrow Account	1000	0.02%	-	96100	1.67%	-	1.65%
17	Mentor Home Anju Goyal Escrow Account	1000	0.02%	-	153400	2.67%	-	2.65%
18	Mentor Home Utkarsh Goyal Escrow Account	-	0.00%	-	233500	4.06%	-	4.06%
	Total	52,33,200	91.01%	-	5270200	91.65%	-	0.64%

**(iii) Change in Promoters' Shareholding (please specify, if there is no change)**

S.No.	Name of Shareholder	Reason of Change	Shareholding at the beginning of the year		Shareholding at the end of the year		% Change in Shareholding during the year
			No. of shares	% of total shares	No. of shares	% of total shares	
1	Anju Goyal*	-	110150	1.92%	-	0.00%	-1.92%
2	Mentor Home Anju Goyal Escrow Account	-	1000	0.02%	153400	2.67%	2.65%
3	Basant Kumar Goyal*	-	809850	14.08%	-	0.00%	-14.08%
4	Basant Kumar Goyal HUF*	-	235750	4.10%	-	0.00%	-4.10%
5	Garima Goyal	-	157500	2.74%	157500	2.74%	0.00%
6	Girdhari Lal Goyal	Sale	756500	13.16%	256500	4.46%	-8.70%
7	Kanishk Goyal*	-	257350	4.48%	-	0.00%	-4.48%
8	Mentor Alliance India Private Limited	-	850000	14.78%	850000	14.78%	0.00%
9	Mohini Devi Goyal	-	218500	3.80%	218500	3.80%	0.00%
10	Neema Goyal	Purchase	192000	3.34%	229000	3.98%	0.64%
11	Pawan Kumar Goyal	-	782600	13.61%	782600	13.61%	0.00%
12	Pawan Kumar Goyal HUF	-	164000	2.85%	164000	2.85%	0.00%
13	Sahil Goyal	Purchase	461500	8.03%	961500	16.72%	8.70%
14	Mentor Home Basant Kumar Goyal Escrow Account	-	1000	0.02%	864100	15.03%	15.01%
15	Mentor Home Kanishk Goyal Escrow Account	-	1000	0.02%	303500	5.28%	5.26%
16	Mentor Home Basant Kumar Goyal HUF Escrow Account	-	1000	0.02%	96100	1.67%	1.65%
17	Utkarsh Goyal*	-	233500	4.06%	-	0.00%	-4.06%
18	Mentor Home Utkarsh Goyal Escrow Account	-	-	0.00%	233500	4.06%	4.06%
	Total		5233200	90.77%	5270200	91.65%	0.88%

Note: * The Shares of the Individual Shareholders are Transferred from their Individual Account to Escrow Account

(iv) Shareholding Pattern of top ten Shareholders

(Other than Directors, Promoters and Holders of GDRs and ADRs):

S.No.	Name	Reason of Change	Shareholding at the beginning of the year		Change During the year	Shareholding at the end of the year	
			No. of shares	% of total shares		No. of shares	% of total shares
1	India Nivesh Capital Ltd	-	100000	1.74%	NIL	100000	1.74%
2	Murari Lal Lashkery	Purchase	25000	0.43%	50000	75000	1.30%
3	Pawan Lashkery	Purchase	25000	0.43%	42000	67000	1.17%
4	Kshama Agarwal	-	50000	0.87%	NIL	50000	0.87%
5	Ashok Pareekh	-	30000	0.52%	NIL	30000	0.52%
6	A D Pareek & Sons (HUF)	-	25000	0.44%	NIL	25000	0.44%
7	Nitin Agarwal	-	12500	2.17%	NIL	12500	2.17%
8	Govind Saboo	-	12500	2.17%	NIL	12500	2.17%
9	Arun Kumar Dhandharia	-	10600	0.18%	NIL	10600	0.18%
10	A.D. Pareek	-	10000	0.17%	NIL	10000	0.17%

(v) Shareholding of Directors and Key Managerial Personnel:

S.No.	Name of Shareholder & Director	Shareholding at the beginning of the year		Increase or Decrease in Shareholding	Reason of Change	Shareholding at the end of the year	
		No. of shares	% of total shares			No. of shares	% of total shares
1	Girdhari Lal Goyal (Director)	756500	13.16%	Decrease	Sale	256500	4.46%
2	Pawan Kumar Goyal (Managing Director)	782600	13.61%	No Change	-	782600	13.61%
3	Basant Kumar Goyal (Director)*	810850	14.10%	Increase	-	864100	15.03%
4	Ram Ratan Agarwal (Independent Director)	-	-	-	-	-	-
5	Mohan Lal Bhargava (Independent Director)	-	-	-	-	-	-
6	Sanjay Agarwal (Independent Director)	-	-	-	-	-	-

Note: * The Shares of Mr. Basant Kumar Goyal Transferred from their Individual Account to Escrow Account

V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment.

(Amt. Rs.)

Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	3,82,88,55,320.81	41,85,81,403.47	-	4,24,74,36,724.28
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	67,28,807.00	-	-	67,28,807.00
Total (i+ii+iii)	3,83,55,84,127.81	41,85,81,403.47	-	4,25,41,65,531.28
Change in Indebtedness during the financial year				
* Addition	37,00,00,001.00	20,04,69,552.30	-	57,04,69,553.30
* Reduction	63,99,23,065.86	25,35,77,624.00	-	89,35,00,689.86
Net Change	(26,99,23,064.86)	(5,31,08,071.70)	-	(32,30,31,136.56)
Indebtedness at the end of the financial year				
i) Principal Amount	3,62,39,79,982.95	36,54,73,331.77	-	3,98,94,53,314.72
ii) Interest due but not paid	-	-	-	-
iii) Interest accrued but not due	54,39,324.00	-	-	54,39,324.00
Total (i+ii+iii)	3,62,94,19,306.95	36,54,73,331.77	-	3,99,48,92,638.72

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL**A. Remuneration to Managing Director, Whole-time Directors and/or Manager:**

S.No.	Particulars of Remuneration	Name of MD/WTD/ Manager	Total Amount
		Pawan Kumar Goyal (MD)	
1	Gross salary		
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	84,00,000.00	84,00,000.00
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	NIL	-
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	NIL	-
2	Stock Option	NIL	-
3	Sweat Equity	NIL	-
4	Commission		
	- as % of profit	NIL	-
	- others, specify		
	Others, please specify	NIL	-
5	Total (A)	84,00,000.00	84,00,000.00
	Ceiling as per the Act	In terms of the provisions of Companies Act, 2013 the remuneration paid is well within the limit.	



B. Remuneration to other Directors

S.No.	Particulars of Remuneration	Name of Directors			Total Amount
		Ram Ratan Agarwal	Sanjay Agarwal	Mohan Lal Bhargava	
1	Independent Directors				
	Fee for attending board committee meetings	60,000.00	90,000.00	30,000.00	1,80,000.00
	Commission				-
	Others, please specify				-
	Total (1)	60,000.00	90,000.00	30,000.00	1,80,000.00
2	Other Non-Executive Directors				
	Fee for attending board committee meetings	-			-
	Commission	-	36,06,000.00	-	36,06,000.00
	Others, please specify	-			-
	Total (2)	-	36,06,000.00	-	36,06,000.00
	Total (B)=(1+2)	60,000.00	36,96,000.00	30,000.00	37,86,000.00
	Total Managerial Remuneration				121,86,000.00
	Overall Ceiling as per the Act	In terms of the provisions of Companies Act,2013 the remuneration paid is well within the limit.			

C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

SN.	Particulars of Remuneration	Name of Key Managerial Personnel			Total Amount
		CEO	CFO	Company Secretary (Rohit Jain)	
1	Gross salary	NA	NA	5,70,000	5,70,000
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961			-	-
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961			-	-
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961			-	-
2	Stock Option			-	-
3	Sweat Equity			-	-
4	Commission				
	- as % of profit			-	-
	- others, specify				
5	Others, please specify			-	-
	Total	NA	NA	5,70,000.00	5,70,000.00

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Type	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
A. COMPANY					
Penalty			Nil		
Punishment					
Compounding					
B. DIRECTORS					
Penalty			Nil		
Punishment					
Compounding					
C. OTHER OFFICERS IN DEFAULT					
Penalty			Nil		
Punishment					
Compounding					

Date: 05-08-2020

Place: Jaipur

For & on behalf of the Board of Directors
Mentor Home Loans India Limited

Sd/-

Girdhari Lal Goyal
Chairman
DIN: 00020248
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

Sd/-

Pawan Kumar Goyal
Managing Director
DIN: 00020153
Add: C-153, Dayanand Marg,
Jawahar Nagar, Tilak Nagar
Jaipur, Rajasthan-302004

REPORTS OF AUDITORS ON ACCOUNTS OF MENTOR HOME LOANS INDIA LIMITED AS REQUIRED BY HOUSING FINANCE COMPANIES(NHB), DIRECTIONS, 2016

TO THE DIRECTORS OF

MENTOR HOME LOANS INDIA LIMITED

In addition to our report under section 145 of the Companies Act 2013, a report to the Board of Directors of the Company on the matters specified in paragraphs 34 and 35 of Chapter IV of The Housing Finance Companies(NHB) Directions, 2016 is also providing by us.

The Mentor Home Loans India Limited was previously known as Mentor India Ltd. incorporated on 24th Feb, 1995 as a NBFC and obtained the status of National Housing Finance Company as on 5th Aug,2014 after getting Certificate of Registration from National Housing Bank;

(A) In case of all Housing Finance Companies

- i. Yes, the company has obtained a valid Certificate of Registration (COR) for Conducting Housing Finance Activity granted by the NHB.
- ii. Yes, company is meeting up the required Net Owned Fund (NOF) requirement as prescribed under section 29A of the National Housing Bank Act, 1987.

(B) In case of Housing Finance Companies not accepting/ holding public deposits

- i. The Housing Finance Company has Complied with section 29C of the National Housing Bank Act. 1987 read with Section 36(1)(viii) of Income Tax Act, 1961. During the year the company have transferred its profit to Reserve as required by section 29C. The company has transferred 20% of its profit earned after getting the certificate for status as National Housing Company;
- ii. The Board of directors have passed resolution for non-acceptance of any public deposits;
- iii. As informed and explained to us the company does not accept deposits so the provision of Sec. 29B of the National Housing Bank Act, 1987 is not applicable to the company;
- iv. Yes, the total borrowings of the housing finance company are within the limits prescribed under paragraph 3(2) of the Housing Finance Companies (NHB) Directions, 2010;
- v. Yes, the company has complied with the prudential norms on income recognition, accounting standards, asset classification, loan-to-value ratio, provisioning

requirements, disclosure in balance sheet, investment in real estate, exposure to capital market and engagement of brokers, and concentration of credit/ investments as specified in the Housing Finance Companies (NHB) Directions, 2010;

- vi. The Capital Adequacy Ratio as disclosed in the return submitted to National Housing Bank has been correctly determined and such ratio is in compliance with the minimum capital to risk weighted asset Ratio as prescribed by the National Housing Bank in Housing Finance Companies (NHB) Directions, 2010;
- vii. Yes, the housing finance company has furnished to the Bank within the stipulated period the Schedule-II return as specified in the Housing Finance Companies (NHB) Directions, 2010;
- viii. Yes, the housing finance company has furnished to the National Housing Bank within the stipulated period the Schedule-III return on Statutory Liquid Assets as specified in the Housing Finance Companies (NHB) Directions, 2010;
- ix. Yes, in the case of opening of new branches/offices or in case of closure of existing branches/offices, the housing finance company has complied with the requirements contained in the Housing Finance Companies (NHB) Directions, 2010;
- x. Yes, the company has complied with the provisions contained in paragraph 38 and 38A of the Housing Finance Companies (NHB) Directions, 2010. It has not given any loan against its shares or for purchase of gold etc.

**For H.S. Badaya & Co
Chartered Accountants
FRN 006567C**

**Sd/-
(H.S. Badaya)
(Partner)
M.No. 070032
UDIN:20070032AAAAJF9950**

**Place: Jaipur
Date: 05-08-2020**



Independent Auditor's Report

To the Members of

Mentor Home Loans India Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of **Mentor Home Loans India Limited** ("the Company"), which comprise the Balance sheet as at **31st March 2020**, the Statement of Profit and Loss, and Statement of Cash Flows for the year then ended, and notes to the Financial Statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2020, its profit and its cash flows for the year ended on that date.

Basis of Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the financial statements.

Emphasis of matters

We draw your attention to the following matters in the Notes to the financial statements:

- a) As more fully described in Note 13 (e) to the financial statements pursuant to the Reserve Bank of India ('RBI') directions on COVID-19 Regulatory Package- Asset Classification and Provisioning issued on 17th April 2020, the company has granted a moratorium to the borrowers and the resultant asset classification benefit on loans and advances to its customers. Also as more fully described in the note 13 (e) to the financial statements relating to impact of COVID-19 pandemic in which the management has described the probable impact on the company and

the environment in which it operates. This note also indicates that uncertainties exist and it is currently not possible to reasonable estimate the future impact.

- b) As more fully described in the note Note 49 to the financial statements regarding the amount have been shown in the financial statements to be recoverable from Mentor Finmart Private Limited is subject to reconciliation.

Our opinion is not modified in respect of these matters.

Key Audit Matter

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reporting of key audit matters as per SA 701, Key Audit Matters are not applicable to the Company as it is an unlisted company.

Information Other than the Financial Statements and Auditors' Report Thereon

The Company's management and Board of Directors are responsible for other information. The other information comprises the Directors report to be included in the Company's Annual Report, but does not include the financial statements and auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Management's Responsibility for the Financial Statements

The Company's management and Board of Directors are responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the state of affairs, financial position, financial performance and cash

flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management and Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Boards of directors are also responsible for overseeing the company's financial reporting process.

Auditor's Responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,

intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(l) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management and Board of Directors.
- Conclude on the appropriateness of management's and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to



outweigh the public interest benefits of such communication.

Other Matter

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 (the 'Order'), issued by the Central Government in terms of sub-section (11) of section 143 of the Act, we give in the 'Annexure A', a statement on the matters specified in paragraphs 3 and 4 of the said Order, to the extent applicable.
2. As required by Section 143 (3) of the Act, we report that:
 - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - c. The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
 - d. In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act; read with rule 7 of the Companies (Accounts) Rules, 2014.
 - e. On the basis of the written representations received from the directors as on 31 March 2020 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2020 from being appointed as a director in terms of Section 164 (2) of the Act;
- f. With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in Annexure "B" which expressed an unmodified opinion; and
- g. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements. Refer Note No. 48 to financial statements.
 - ii. The company did not have any long term contract including derivatives contracts for which there were any material foreseeable losses.
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
 - iv. The disclosures in the financial statements regarding holdings as well as dealings in specified bank notes during the period from November 08, 2016 to December 30, 2016 have not been made in these financial statements since they do not pertain to the financial year ended March 31, 2020.

For H.S. Badaya & Co
Chartered Accountants
FRN 006567C

Sd/-

(H.S. Badaya)
(Partner)
M.No. 070032
UDIN:20070032AAAAJF9950

Place: Jaipur
Date: 05/08/2020

ANNEXURE A REFERRED TO IN AUDITORS REPORT OF EVEN DATE TO THE MEMBERS OF MENTOR HOME LOANS INDIA LIMITED ON THE FINANCIAL STATEMENTS FOR THE YEAR ENDED ON 31st MARCH 2020.

- i.
- a. According to the information and explanation given to us the Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- b. According to the information and explanation given to us the Company has a regular program of physical verification to cover all the items of fixed assets are verified annually. In our opinion this periodicity of physical verification, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the program, all the fixed assets were physically verified by management during the year. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
- c. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of the immovable property included in fixed assets are held in the name of the Company.
- ii. The Company is a Housing Finance Company and does not have any inventories. Accordingly, the provision of clause 3(ii) of the Order is not applicable to the Company.
- iii. According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Companies Act, 2013 (the 'Act'). Accordingly, the provision of clause 3(iii) of the Order is not applicable to the Company.
- iv. According to the information and explanations given to us, the Company has complied with the provisions of section 185 and 186 of the Act in respect of loans, investments, guarantees and security.
- v. According to the information and explanations given to us, the Company has not accepted any deposits from the public to which the directives issued by the Reserve Bank of India and the provisions of Section 73 to 76 or any other relevant provisions of the Act and the rules framed there under apply. Accordingly, the provision of clause 3(v) of the Order is not applicable to the Company.
- vi. The Central Government has not prescribed the maintenance of cost records under sub section (1) of section 148 of the Act for any of the services rendered by the Company. Accordingly, the provision of clause 3(vi) of the Order is not applicable to the Company.
- vii.
- a. The Company has generally been regular in depositing undisputed statutory dues, including provident fund, employees state insurance, income tax, goods and services tax, cess and other material statutory dues applicable to it to the appropriate authorities As explained to us, the Company did not have any dues on account of sales tax, GST, Service tax, duty of customs, duty of excise and value added tax.
- b. According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance income tax and goods and services tax, cess and other material statutory dues were in arrears as at 31 March 2020 for a period of more than six months from the date they became payable.
- c. According to the information and explanation given to us and on the basis of our examination of the records, there are no dues of provident fund, employees' state insurance and goods and services tax that have not been deposited on account of any dispute. However, the following dues of income tax have not been deposited by the Company on account of dispute .
- | Sr No | Nature of payment | Year | Amount (Rs.) in Lakhs | Forum where dispute is pending |
|-------|----------------------|---------|-----------------------|--|
| 1. | Income Tax Act, 1961 | 2016-17 | 276.57 | Commissioner of Income Tax (Appeals), Jaipur |
| 2. | Income Tax Act, 1961 | 2017-18 | 127.02 | Commissioner of Income Tax (Appeals), Jaipur |
- vii. In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of loans or borrowing to financial institutions, banks, or debenture holders. During the year the company availed moratorium pursuant to the Reserve Bank of India (RBI) directions on COVID-19 regulatory package. During the year, the Company did not have any loans or borrowing from the Government.
- ix. In our opinion and according to the information and



- explanations given to us, the money raised by the Company by way of term loans taken and have been generally applied for the purpose for which they were raised, except pending utilization of the funds which are temporarily deployed in liquid assets at year end. The Company has not raised any money by way of initial public offer or further public offer during the year.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the explanation and information given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- xi. According to the information and explanations given to us and on the basis of our examination of the records of the Company managerial remuneration has been paid or provided in accordance with the provisions of section 197 read with Schedule V to the Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, the provision of clause 3(xii) of the Order is not applicable.
- xiii. According to the information and explanations given to us and on the basis of our examination of the records of the Company, transactions with the related parties are in compliance with section 188 of the Act where applicable and the details have been disclosed in the financial statements, as required by the applicable accounting standards.
- xiv. According to the information and explanation given to us and based on our examination of records of the company, the company has not made any preferential allotment, or private placement of shares or fully or partly convertible debentures during the year. Accordingly paragraph 3(xiv) of the order is not applicable.
- xv. According to the information and explanations given to us and based on our examination of the records, during the year the Company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, the provision of clause 3(xv) of the Order is not applicable.
- xvi. According to the information and explanation given to us the company is a Housing Finance Company registered with National Housing Bank and thus is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

For H.S. Badaya & Co
Chartered Accountants
FRN 006567C

Sd/-
(H.S. Badaya)
(Partner)
M.No. 070032
UDIN:20070032AAAAJF9950

Place: Jaipur
Date: 05/08/2020

Annexure – B To The Independent Auditor's Report of Even Date on The Financial Statements of Mentor Home Loans India Limited

Report on the Internal Financial Controls with reference to the aforesaid financial statements under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

Opinion

We have audited the Internal Financial Control over financial reporting of **MENTOR HOME LOANS INDIA LIMITED** (“the Company”) as of March 31, 2020 in conjunction with our audit of the financial statements of the Company for the year then ended.

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2020, based on “the internal control over financial reporting criteria” established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

Management Responsibility for the Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the “Guidance Note”) and the Standards on Auditing, issued by ICAI and deemed to be prescribed under Section 143(10) of the Act, to the extent applicable to an audit of internal

financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could



have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

For H.S. Badaya & Co
Chartered Accountants
FRN 006567C

Sd/-

(H.S. Badaya)
(Partner)
M.No. 070032
UDIN:20070032AAAAJF9950

Place: Jaipur
Date: 05/08/2020

MENTOR HOME LOANS INDIA LIMITED

REGISTERED OFFICE: MENTOR HOUSE, GOVIND MARG, SETHI COLONY, JAIPUR-302004

BALANCE SHEET AS AT 31st MARCH 2020

Particulars	Notes No.	Amount in Rs.	
		As at 31-03-2020	As at 31-03-2019
EQUITY AND LIABILITIES			
SHARE HOLDER'S FUND			
(a) Share capital	3	5,75,03,000	5,75,03,000
(b) Reserves and surplus	4	93,69,36,009	70,01,33,248
(c) Money received against share warrants		-	-
		99,44,39,009	75,76,36,248
NON-CURRENT LIABILITIES			
(a) Long-term borrowings	5	3,19,05,09,124	3,55,88,79,728
(b) Deferred tax Liabilities Net	6	3,23,69,368	2,12,22,964
(c) Other long-term liabilities		-	-
(d) Long-term Provisions	7	2,85,52,925	2,76,37,901
		3,25,14,31,417	3,60,77,40,593
CURRENT LIABILITIES			
(a) Short-term borrowings	8	9,78,04,321	3,28,59,014
(b) Trade Payables		-	-
(i) Total Outstanding dues of micro enterprises and small enterprises and		-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises		-	-
(c) Other current liabilities	9	73,27,26,298	68,83,83,180
(d) Short term provisions	10	91,05,461	12,07,161
		83,96,36,080	72,24,49,355
TOTAL		5,08,55,06,506	5,08,78,26,196
ASSETS			
NON-CURRENT ASSETS			
(a) Property, Plant and Equipment			
(i) Tangible assets		8,54,83,323	8,65,59,277
(ii) Intangible assets	11	21,400	23,800
(iii) Capital Work in Progress		-	-
(iv) Intangible Assets under Development		-	-
(b) Non-current investments	12	2,27,43,634	2,72,21,975
(c) Deffered Tax Assets (Net)		-	-
(d) Long Term Loans & Advances	13	3,95,58,24,658	4,14,00,49,468
(e) Other non-current assets	14	6,30,23,445	7,78,83,627
		4,12,70,96,460	4,33,17,38,147
CURRENT ASSETS			
(a) Current Investment	15	44,78,341	-
(b) Inventories		-	-
(c) Trade Receivables		-	-
(d) Cash and Cash Equivalents	16	31,61,24,081	10,04,81,869
(e) Short Term Loans and Advances	17	59,92,32,430	62,95,44,538
(f) Other current assets	18	3,85,75,194	2,60,61,643
		95,84,10,046	75,60,88,049
TOTAL		5,08,55,06,506	5,08,78,26,196

Summary to Significant Accounting Policies

1 - 2

The Accompanying notes are integral part of the Financial Statements

For H.S. Badaya & Co.
Chartered Accountants
FRN: 006567C

Sd/-
(H.S. Badaya)
(Partner)
M.No. 070032

Place: Jaipur
Date: 05-08-2020

For and on behalf of the Board of Directors of
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN:-00020248

Sd/-
Rohit Jain
Company Secretary
Membership No: A47662

Sd/-
Pawan Kumar Goyal
Managing Director
DIN:- 00020153



MENTOR HOME LOANS INDIA LIMITED

REGISTERED OFFICE: MENTOR HOUSE, GOVIND MARG, SETHI COLONY, JAIPUR-302004

STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED ON 31st March 2020

Amount in Rs.

Particulars	Notes No.	Year ended 31-03-2020	Year ended 31-03-2019
INCOME			
I. Revenue from operations	19	97,73,33,257	98,92,45,808
II. Other income	20	33,676	1,84,644
III. Total Revenue(I+II)		97,73,66,933	98,94,30,452
IV .EXPENSES			
(a) Finance Cost	21	49,49,35,245	45,96,76,696
(b) Employee benefits expense	22	7,75,04,019	6,48,57,501
(c) Depreciation and amortization expenses	23	56,65,307	41,35,735
(d) Provisions	24	47,19,316	1,63,79,237
(e) Other expenses	25	7,85,72,477	9,17,80,741
Total Expenses		66,13,96,364	63,68,29,910
V.PROFIT BEFORE EXCEPTIONAL AND EXTRAORDINARY ITEMS AND TAX (III-IV)		31,59,70,569	35,26,00,542
VI. EXCEPTIONAL ITEMS		-	-
VII. PROFIT BEFORE EXTRAORDINARY ITEMS AND TAX (V-VI)		31,59,70,569	35,26,00,542
VIII.EXTRAORDINARY ITEMS		-	-
IX.PROFIT BEFORE TAX (VII-VIII)		31,59,70,569	35,26,00,542
X.TAX EXPENSE			
1.Current Tax	26	6,84,18,328	8,87,14,510
2.Deferred Tax	6	1,11,46,404	1,12,27,922
3.Income Tax of Previous Years		(3,96,924)	-
XI. PROFIT (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS (IX-X)		23,68,02,761	25,26,58,111
XII. PROFIT (LOSS) FROM DISCONTINUING OPERATIONS		-	-
XIII. TAX EXPENSE OF DISCONTINUING OPERATIONS		-	-
XIV. PROFIT (LOSS) FROM DISCONTINUING OPERATIONS (AFTER TAX) (XII-XIII)		-	-
XV. PROFIT (LOSS) FOR THE PERIOD (XI+XIV)		23,68,02,761	25,26,58,111
Earning per Equity Share of Rs 10 each	27	41.18	43.94
a) Basic & Diluted EPS			

Summary to Significant Accounting Policies

1 - 2

The Accompanying notes are integral part of the Financial Statements

For H.S. Badaya & Co.
Chartered Accountants
FRN: 006567C

Sd/-
(H.S. Badaya)
(Partner)
M.No. 070032

Place: Jaipur
Date: 05-08-2020

For and on behalf of the Board of Directors of
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN:-00020248

Sd/-
Pawan Kumar Goyal
Managing Director
DIN:- 00020153

Sd/-
Rohit Jain
Company Secretary
Membership No: A47662

MENTOR HOME LOANS INDIA LIMITED

REGISTERED OFFICE: MENTOR HOUSE, GOVIND MARG, SETHI COLONY, JAIPUR-302004

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2020

Particulars	Amount in Rs.	
	Year ended 31-03-2020	Year ended 31-03-2019
A. CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxes	31,59,70,569	35,26,00,542
Adjustments for:		
Depreciation and amortization expenses	56,65,307	41,35,735
Provision for Expenses	6,05,902	(1,90,236)
Provision for Non-Performing Assets	42,25,691	1,27,65,527
Contingent provision against standard assets	4,93,625	36,13,710
Dividend income on investments	(33,676)	(13,861)
Profit on sale of Fixed Assets	-	(1,70,784)
Operating profit before working capital changes	32,69,27,419	37,27,40,634
Movements in working capital:		
Changes in current assets and others	3,24,151	(1,48,19,046)
Changes in short term loans and advances	(1,28,37,702)	(74,36,221)
Changes in trade payables and other current liabilities	83,80,074	(88,31,577)
Cash generated from operations	32,27,93,942	34,16,53,790
Less: Direct Taxes paid	(6,80,21,404)	(8,87,14,510)
Dividend received	33,676	13,861
Net cash from Operations	25,48,06,214	25,29,53,141
Housing and Other Property Loans Disbursed (Net of repayments)	20,86,48,599	(1,26,51,27,790)
Net cash flow (used in) operating activities(A)	46,34,54,813	(1,01,21,74,649)
B. CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of fixed assets	(45,86,953)	(7,77,60,914)
Proceeds from other non current assets	(64,42,130)	(10,11,585)
Proceeds from security deposits	(1,17,795)	(2,65,550)
Proceeds from sale of fixed assets	-	5,00,000
Net cash used in investing activities(B)	(1,11,46,878)	(7,85,38,049)
C. CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from long term borrowings	(32,30,31,136)	1,31,73,81,582
Proceeds from short term borrowings	6,49,45,307	(19,73,46,348)
Net cash used in financing activities(C)	(25,80,85,830)	1,12,00,35,234
Net Increase/(Decrease) in cash and cash equivalents(A+B+C)	19,42,22,105	2,93,22,536
Cash & cash equivalents and Bank balances at the beginning of the period	3,47,99,235	54,76,700
Cash and cash equivalents and Bank Balances at the end of the period	22,90,21,339	3,47,99,235



MENTOR HOME LOANS INDIA LIMITED

REGISTERED OFFICE: MENTOR HOUSE, GOVIND MARG, SETHI COLONY, JAIPUR-302004

Note: 1 Components of Cash and Cash Equivalents and Bank Balances		Year ended 31-03-2020	Year ended 31-03-2019
CASH & CASH EQUIVALENTS AND BANK BALANCES AT THE END OF THE YEAR			
i)	Cash in hand	27,50,467	1,08,15,887
ii)	Cash at bank	12,52,44,093	2,39,73,315
iii)	Imprest cash	26,780	10,033
iv)	Fixed Deposit with Bank & Others (Free FDR)	10,10,00,000	-
TOTAL CASH AND CASH EQUIVALENTS		22,90,21,339	3,47,99,235

Note: 2 The above balance of Cash & Cash Equivalents does not include current and non-current portion of Fixed Deposit under lien with Bank & Others

Note: 3 Figures in brackets refer cash outflow.

Note: 4 The above cash outflow statement has been prepared under the indirect method set out in AS-3.

As per our report of Even Date

For H.S. Badaya & Co.
Chartered Accountants
FRN: 006567C

Sd/-
(H.S. Badaya)
(Partner)
M.No. 070032

Place: Jaipur
Date: 05-08-2020

For and on behalf of the Board of Directors of
Mentor Home Loans India Limited

Sd/-
Girdhari Lal Goyal
Chairman
DIN:-00020248

Sd/-
Pawan Kumar Goyal
Managing Director
DIN:- 00020153

Sd/-
Rohit Jain
Company Secretary
Membership No: A47662

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED 31.03.2020

1. Corporate Information

Mentor Home Loans India Limited (the Company) is a Company incorporated in India under the provisions of the Companies Act, 1956. The company obtained the certificate of registration under the National Housing Bank (“NHB”) as required under section 29A of the NHB Act, 1987 on 5th August 2014. The Company changed the name of the company pursuant to direction of National Housing Bank, from Mentor India Limited, to Mentor Home Loans India limited and obtained the fresh certificate of incorporation with the new name and certificate to this effect was issued by the registrar of the Companies Rajasthan on 11/06/2015.

The main object of the company, inter alia are to carry out the business of providing long term housing finance for purchase/construction/repair and renovation of new/existing flats/ houses for residential purposes and other loans including Mortgage Loan.

2. Basis of preparation

The financial statements of the company are prepared on accrual basis of accounting under, the accounting principal generally accepted in India including the Accounting Standard specified under section 133 of the Companies Act, 2013, Read with rule 7 of the Companies (Accounts) Rules, 2014 and relevant provisions of the Companies Act, 2013 National Housing Bank Act, 1987 and the Housing Finance Companies, (NHB) Directions, 2010 as amended from time to time and various guidelines issued by NHB to the extent applicable.

The financial statements have been prepared on an accrual basis and under the historical cost convention except interest on loans which have been classified as non-performing assets and are accounted for on realisation basis.

All assets and liabilities have been classified as current or non-current as per Company’s operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. Based on the nature of its activities, Company has determined its operating cycle as 12 months for the purpose of current and non-current classification of assets and liabilities.

2.1 Summary of significant accounting policies

A) Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Management believes that the estimates used in the preparation of the

financial statement are prudent and reasonable taking into account the available information, actual results could differ from these estimates and assumptions and such difference are recognized in the period in which the result are crystallized.

B) Revenue recognition

Revenue is recognised to the extent that it is probable that economic benefits will flow to the company & the revenue can be measured reliably.

(i) Interest Income on Loans

Repayment of the Loans is by way of Equated Monthly Installments (EMI), comprises of principal and Interest. Income on Loan transactions is accounted for by using the internal rate of return method. Consequently, a constant rate of return on net outstanding amount is accrued over the period of the contract. Pending commencement of EMIs, pre-EMI interest is payable every month. Interest on loans is computed on a monthly rest basis. Interest on loan assets classified as non-performing is recognized on actual receipts. Amount received from customers subsequent to their accounts becoming NPA are first allocated to interest amount receivable in the financial year and remaining amount is adjusted against the principal outstanding.

(ii) Income from direct assignment

Loan assignment on direct assignment basis have been de-recognised from the loan portfolio of the company as the sale of loan assets is an absolute assignment and transfer on a “no-recourse” basis. The company continues to act as a servicer to the assignment transaction on behalf of assignee. In terms of the assignment agreement, the company pays to assignee on a monthly basis, the pro rata collection amounts.

(iii) Fees, other charges and other interest

a. Penal Interest/Cheque bouncing charges/ECS return/Forecloser charges in respect of loans is recognised on receipt basis.

b. Administrative fees and processing fees is recognised in the year in which the loan is disbursed.

c. Revenue from interest on Fixed Deposits are recognised on accrual basis.

(iv) Income from Investment

Income from dividends is accounted on receipt basis. On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

C) Investments

On initial recognition, all investments are measured at Historical



Cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments (if any). All other investments are classified as long-term investment.

Current investments (if any) are carried in the financial statement at lower of cost and fair value determined script-wise, in accordance with the norms prescribed by the NHB.

Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments (if any), in accordance with Accounting Standard -13 'Accounting for Investment'.

D) Operating Cycle

Based on the nature of its activities, the company has determined its operating cycle as 12 Months for the purpose of classification of its assets and liabilities as current and non current.

E) Provisions for Standard Assets, Non-performing Assets (NPA's) and Contingencies

The Company's policy is to carry adequate amounts towards Provision for Standard Assets, Non-performing Assets (NPA's) and other contingencies. All loans and other credit exposures where the installments are overdue for more than ninety days are classified as NPA's in accordance with the prudential norms prescribed by the National Housing Bank. The provisioning policy of the company covers the minimum provisioning required as per the NHB guidelines.

F) Property, Plant & Equipment

(i) Tangible Property, Plant & Equipment

PPE are stated at cost. The cost comprises purchase price, borrowing costs if capitalization criteria are met and directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price (if any). Where cost of a part of the asset is significant to total cost of the asset and useful life of that part is different from useful life the principal asset, then useful life of that significant part is determined separately and that part of asset is recorded separately as per component based accounting.

Subsequent expenditure related to an item of PPE is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure and

cost of replacing parts, are charged to the statement of profit and loss for the period during which such expenses are incurred.

Gains or losses arising from de-recognition of PPE are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.

(ii) Intangible Assets

Intangible Assets are stated at cost of acquisition net of recoverable taxes less accumulated amortisation/depletion and impairment loss, if any. The cost comprises purchase price, borrowing costs, and any cost directly attributable to bringing the asset to its working condition for the intended use.

G) Depreciation & Amortization

(i) Tangible Property, Plant & Equipment

Depreciation on Property, Plant & Equipment is calculated on a straight-line basis using the rates arrived at based on the useful lives estimated by the management, or those prescribed under the Schedule II to the Companies Act, 2013, whichever is higher.

(ii) Intangible Assets

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the company and the cost of the asset can be measured reliably. Intangible assets are stated at original cost net of tax/duty credits availed, if any, less accumulated amortisation and cumulative impairment, except for Goodwill on Consolidation. Administrative and other general overhead expenses that are specifically attributable to acquisition of intangible assets are allocated and capitalised as a part of the cost of the intangible assets.

The depreciable amount of an intangible asset (trademark) should be allocated on a systematic basis over the best estimate of its useful life. There is a rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use. Amortisation should commence when the asset is available for use.

Best estimate of useful life of trademark cannot be ascertained, therefore it is presumed that the useful life of Intangible asset will not exceed 10 years and thus is amortised over 10 years (120 months).

H) Accounting for Taxes

Tax expense comprises current and deferred tax. Current Income tax is measured at the amount expected to be paid to the tax authorities in accordance with the income-tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the company operates. The tax rates and tax laws used to

compute the amount are those that are enacted or substantively enacted at the reporting date.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax assets are recognised for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses, deferred tax assets are recognised only if there is virtual certainty that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

I) Earnings per share (EPS)

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders, after deducting preference dividends and attributable taxes, (if any) by the weighted average number of equity shares outstanding during the period. Partly paid equity shares (if any) are treated as a fraction of an equity share to the extent that they are entitled to participate in dividends relative to a fully paid equity share during the reporting period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a right issue, share split, and reverse share split (consolidation of shares) (if any) that have changed the number of equity shares outstanding, without a corresponding change in resources.

J) Provisions for Expenses

A provision is recognised when the company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

K) Contingent liabilities and Assets

A contingent liability (if any) is a possible obligation that arises from past events whose existence will be confirmed by the

occurrence or non-occurrence of one or more uncertain future events beyond the control of the company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The company does not recognize a contingent liability but discloses its existence in the financial statements.

Contingent assets are neither recognised nor disclosed in the financial statements.

L) Cash Flow Statement

Cash flow are reported using the indirect method, whereby profit/(loss) before extraordinary items and tax is adjusted for the effects of the transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the company are segregated based on the available information.

M) Statutory/Special Reserve

The Company creates Statutory Reserve every year out of its profits in terms of Section 29C of the National Housing Bank Act, 1987. As per the said Act, the Company is required to transfer at least 20% of its net profit every year to reserve before any dividend is declared. For this purpose, any Special Reserve created by the Company under section 36(1)(viii) of the Income Tax Act, 1961 is considered to be an eligible transfer.

N) Repossessed Assets

Repossessed assets are considered as other current assets are valued at principal outstanding or Realizable value (whichever is lower) in the respective borrower account and corresponding credit to the borrower accounts. On disposal of repossessed assets increase/decrease in value on actual realization credited / charged to statement of Profit & Loss.

O) Employee benefits

Short term employee benefits are recognised as an expense at the undiscounted amounts in the Statement of Profit & Loss of the year in which the related service is rendered.

The company operates gratuity plan as defined benefit plan. The cost of providing benefits under this plan is determined on the basis of actuarial valuation at each year end using the projected unit credit method. Actuarial gains/ losses are recognized at full in the period in which they occur in the statement of profit and loss.

P) Borrowing Costs

Borrowing costs are interest and other costs incurred by an



enterprise in connection with the borrowing of funds.

Borrowing costs includes-

1. Interest and commitment charges on bank borrowings and other short term and long term borrowings;
2. Amortisation of discounts or premiums relating to borrowings
3. Finance charges in respect of assets acquired under finance leases or under other similar arrangements; and
4. Exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs.

Ancillary cost incurred in connection with the arrangement of borrowings are amortized over the tenor of the borrowings. Unamortized borrowing costs remaining, if any are fully expensed off as and when the related borrowing is prepaid & cancelled.

Q) Change in Accounting Policy

During the year the Company has changed its accounting policy with respect to the ancillary cost incurred on arrangements of borrowings. The Company now applies the amortisation of ancillary costs incurred in relation to arrangement of borrowings over the tenure of the borrowings. Prior to this change, the company was charging the ancillary cost directly to the Statement of Profit & Loss Statement in the year in which it was incurred.

The Company believes that the new accounting policy gives more true and fair presentation in the books of accounts and the impact of this voluntary change in accounting policy on the financial statements of the Company is amortization of ancillary costs by Rs. 53,85,271. This change did not result in the material impact on the current year or any years.

In FY 2020 the company could not spend amount as prescribed under section 135 of the Companies Act 2013, on CSR activities due to non-finding of suitable projects.

Note 3: Share Capital	Amount in Rs.	
	31-03-2020	31-03-2019
	-	
Authorized Share Capital		
Equity Shares:		
1,00,00,000(31stMarch,2019:1,00,00,000) Equity Shares of Rs.10 each	10,00,00,000	10,00,00,000
Issued, Subscribed and Fully paid-up Shares		
Equity Shares:		
5,750,300(31stMarch,2019: 5,750,300) Equity Shares of Rs. 10/- each	5,75,03,000	5,75,03,000
Total Issued, Subscribed and Fully paid-up Share Capital	5,75,03,000	5,75,03,000

Footnotes:

a. The company's reconciliation of the shares outstanding at the beginning and at the end of the reporting period.

Particulars	No. of Shares	Amount in Rs.	No. of Shares	Amount in Rs.
	31-03-2020	31-03-2020	31-03-2019	31-03-2019
At the beginning of the Period	57,50,300	5,75,03,000	57,50,300	5,75,03,000
Add :Issued, Subscribed during the year		-		
Outstanding at the end of the period	57,50,300	5,75,03,000	57,50,300	5,75,03,000

b. Terms/rights attached to equity shares:

The company has equity shares having a par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividends in Indian rupees. The dividend (if any) proposed by the Board of directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by shareholders.

Details of shareholders holding more than 5% shares in the company:

Equity shares of Rs. 10 each fully paid	31-03-2020		31-03-2019	
	No. of Shares	in %	No. of Shares	in %
i)Shri Pawan Kumar Goyal	7,82,600	13.61%	7,82,600	13.61%
ii)Shri Sahil Goyal	9,61,000	16.71%	4,61,500	8.03%
iii)Mentor Alliance India Pvt. Ltd.	8,50,000	14.78%	8,50,000	14.78%
iv)Shri Girdhari Lal Goyal	2,56,500	4.46%	7,56,500	13.16%
v) Mentor Home Basant Kumar Goyal Escrow Account	8,64,100	15.03%	8,10,850	14.10%
vi) Mentor Home Kanishk Goyal Escrow Account	3,03,500	5.28%	2,58,350	4.49%

Note 4: Reserves & Surplus	Amount in Rs.	
	31-03-2020	31-03-2019
i)Securities Premium Account:		
Balance as per last financial statements	13,09,56,000	13,09,56,000
Add: Current Year	-	-
Closing Balance	13,09,56,000	13,09,56,000
ii)Statutory Reserve(as per section 29C of National housing Bank Act, 1987)		
Balance as per last financial statements	27,20,598	27,20,598
Add: Current Year	26,74,558	-
Closing Balance	53,95,156	27,20,598

Note:- As per Section 29C of the National Housing Bank Act, 1987, the company is required to transfer atleast 20% of its net profits every year to reserve before any dividend is declared. For this purpose any Special Reserve created by the company u/s 36(1)(viii) of the Income Tax Act , 1961 is considered to be an eligible transfer. During the financial year 2019-20, the company has transferred 4,73,60,552 to statutory reserve out which Rs. 4,46,85,994 qualifies to be an eligible transfer u/s 36(1)(viii) of the Income Tax Act, 1961.



iii) Special Reserve u/s 36(1)(viii) of The Income Tax act 1961		
Balance as per last financial statements	9,89,29,582	4,80,37,825
Add: Current Year	4,46,85,994	5,08,91,757
Closing Balance	14,36,15,576	9,89,29,582
iv) General Reserve:		
Balance as per last financial statements	46,75,27,068	26,57,60,714
Add: Transfer from Surplus in Statement of Profit & Loss	18,94,42,209	20,17,66,354
Add: Transfer From Statutory Reserve U/s 451(c) of RBI Act 1934	-	-
Add: Transfer from Provision for Non-Performing Assets	-	-
Add: Transfer from Contingent Provision against Standard Assets	-	-
Closing Balance	65,69,69,277	46,75,27,068
v) Surplus in Statement of Profit & Loss:		
Balance as per last year	-	-
Add: Current Year	23,68,02,761	25,26,58,111
Add: Excess Provision of Tax in Previous Year	-	-
Less: Transfer to Statutory Reserve (Special Reserves u/s 36 (1) (Viii) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve under section 29C of NHB Act, 1987)	(4,73,60,552)	(5,08,91,757)
Less: Appropriation of Fixed Assets	-	-
Less: Transfer to General Reserve	(18,94,42,209)	(20,17,66,354)
Closing Balance	-	-
Total Reserves & Surplus (i + ii + iii + iv + v)	93,69,36,009	70,01,33,248

Note:4(a). Details of Statutory Reserves

Particulars	31-03-2020	31-03-2019
Balance at the beginning of the year		
a) Statutory Reserve u/s 29C of National Housing Bank, Act 1987	27,20,598	27,20,598
b) Amount of special reserve u/s 36(1) (viii) of Income Tax Act, 1961 taken into account for the purpose of Statutory Reserve under section 29C of the NHB Act, 1987	9,89,29,582	4,80,37,825
c) Total	10,16,50,180	5,07,58,423
Addition/Appropriation/Withdrawal during the year		
Add: a) Amount transferred u/s 29C of the NHB Act, 1987	26,74,558	-
b) Amount of special reserve u/s 36(1) (viii) of Income Tax Act, 1961 taken into account for the purpose of Statutory Reserve under section 29C of the NHB Act, 1987	4,46,85,994	5,08,91,757
Less: a) Amount Appropriated from the Statutory reserve u/s 29C of the NHB Act, 1987	-	-
b) Amount withdrawn from the special special reserve u/s 36(1) (viii) of Income Tax Act, 1961 which has been Taken into account for the purpose Of provisions u/s 29C of the NHB Act, 1987	-	-
Balance at the end of the year		
a) Statutory Reserve u/s 29C of National Housing Bank, Act 1987	53,95,156	27,20,598
b) Amount of special reserve u/s 36(1) (viii) of Income Tax Act, 1961 taken into account for the purpose of Statutory Reserve under section 29C of the NHB Act, 1987	14,36,15,576	9,89,29,582
c) Total	14,90,10,733	10,16,50,180

Note 5: Long Term Borrowing	Amount in Rs.	
	31-03-2020	31-03-2019
i)Secured Loan:		
a) From Banks	1,51,02,59,216	1,73,50,78,195
b) From Financial Institutions/NBFC's/HFC'S.	1,34,33,48,005	1,45,58,75,310
ii)Unsecured Loan:		
a) From Financial Institutions	71,42,859	3,57,14,287
b) From Directors & Relatives	2,97,59,044	3,22,11,935
iii)Tier II Capital		
a) Unsecured Subordinated Non Convertible Debentures	5,00,00,000	5,00,00,000
b) Subordinated Unsecured Loan	25,00,00,000	25,00,00,000
Total Long Term Borrowings (i + ii+iii)	3,19,05,09,124	3,55,88,79,728

Notes:

All Secured Loans (Current And Non Current Portion) from Banks, Financial Institutions and NBFC/HFC's are secured by way of Charge to Banks/ FI's/ NBFC's/ HFC's on stock as per sanction terms. Some borrowings are also secured by way of immovable/cash collateral security and personal guarantee of the directors and their relatives.

The unsecured subordinated non convertible debentures availed from AK Capital Services Limited amounting to Rs. 5 crores of which Rs. 2 crores qualifies for Tier II Capital in accordance with the National Housing Banks guidelines for assessing capital adequacy. These debentures are redeemable at par on Maturity.

The unsecured subordinated debt taken from IDFC First Bank amounting to Rs. 25 crores of which Rs. 21 Crores qualifies for Tier II Capital in accordance with the National Housing Banks guidelines for assessing capital adequacy.

Ratings assigned by Credit Rating Agencies as on 31, March 2020

Rating Agency	Type	FY 2019-20	FY 2018-19
CARE Ratings Limited	Long term Bank Facilities	CARE BBB; Stable	CARE BBB; Stable
Acuite Ratings and Research Limited	Unsecured Subordinated Non Convertible Debentures	Acuite BBB+;Negative	Acuite BBB+;Stable

Note 6: Deferred Tax Liabilities/Assets	Amount in Rs.	
	31-03-2020	31-03-2019
(a) Deferred Tax Assets		
1.On account of Depreciation	-	-
2.On account of Expenses to be allowed on payment basis	38,54,100	83,95,286
3.On account of other Expenses	-	-
TOTAL	38,54,100	83,95,286
(b)Deferred Tax Liabilities		
1. On account of deduction u/s 36(i)(viii)	3,61,48,040	2,88,08,294
2. On account of Depreciation	75,427	8,09,956
3.On account of other Expenses	-	-
TOTAL	3,62,23,468	2,96,18,250
Deferred Tax Liabilities/ Assets during the year (carried to Profit &Loss statement)	(1,11,46,404)	(1,12,27,922)
Less: Opening Balance	(2,12,22,964)	(99,95,042)
Net Deferred Tax (Liabilities)/Assets (carried to Balance Sheet)	(3,23,69,368)	(2,12,22,964)
Note: -In accordance with the Accounting Standards on 'Accounting for Taxes of Income'(AS-22), the company is accounting for deferred tax. The break-up of major component of deferred tax liabilities/assets mentioned above.		

Note 7: Long Term Provisions	Amount in Rs.	
	31-03-2020	31-03-2019
i) Provision against Standard Assets	1,42,66,832	1,37,73,207
ii) Provision for Non-Performing Assets	1,26,73,359	1,24,70,986
iii) Provision for Gratuity	16,12,734	13,93,708
Total Long Term Provisions	2,85,52,925	2,76,37,901



Note 7.1: Provisions for Non Performing Assets	Amount in Rs.	
	31-03-2020	31-03-2019
Opening balance of Provision	1,24,70,986	1,01,41,059
Add: provision created	42,25,691	1,27,65,527
Less: bad debts	40,23,318	1,04,35,600
Closing balance of provision for NPA	1,26,73,359	1,24,70,986
Note 7.2: Detailed Gratuity Liability		
Particulars	Gratuity	
	2019-20	2018-19
Opening defined benefit obligation at 1st April	13,93,708	12,71,008
Current Service Cost	3,00,776	1,94,994
Interest Cost	83,622	85,793
Actuarial loss/(gain)	(1,65,372)	(84,241)
Benefit paid	-	(73,846)
Closing defined benefit obligation at 31st March	16,12,734	13,93,708
Change in plan assets		
Opening Fair Value of plan asset at 1st April	-	-
Expected Return on Plan asset	-	-
Contribution by employer	-	-
Benefit paid	-	-
Closing fair value of plan assets at 31st March	-	-
Reconciliation of Net Defined Benefit Liability		
Net Opening Provision in the books of accounts	13,93,708	12,71,008
Employee Benefit Expenses	2,19,026	1,22,700
Closing Provision in the books of accounts	16,12,734	13,93,708
Principal Actuarial Assumption		
Discount Rate	6.00%	6.75%
Expected Rate of Return	-	-
Salary Escalation	5.00%	5.00%

Note: 8. Short Term Borrowings	Amount in Rs.	
	31-03-2020	31-03-2019
Secured		
Cash Credit facilities from Banks	9,78,04,321	3,28,59,014
Unsecured		
Nil	-	-
Total Short Term Borrowings	9,78,04,321	3,28,59,014

Note 8.1 Cash Credit Limit From Punjab National Bank (erstwhile known as Oriental Bank Of Commerce) and AU Small Finance Bank is taken against hypothecation on stock as per sanction terms and personal guarantee including collateral security given by directors carrying interest ranging between 9% to 12%.

Note: 9. Other Current Liabilities	Amount in Rs.	
	31-03-2020	31-03-2019
i) Current Maturities of Long Term Borrowings	70,10,37,449	65,56,97,981
ii) Expenses Payable	1,15,90,321	1,16,56,460
iii) ESI & PF Payables	4,16,708	4,29,449
iv) Statutory Dues	44,03,344	58,33,359
v) First Loss Default Guarantee Payments	73,59,250	92,24,250
vi) Sundry Payables	79,19,226	55,41,681
Total Other Current Liabilities	73,27,26,298	68,83,83,180

Note 9(a): The company continued to prudently manage its asset liability management (ALM) with the mix of long term borrowings from Banks and Financial Institutions. It has a comprehensive liquidity management framework and maintains an abundant liquidity buffer to manage liquidity risk.

Pursuant to the Reserve Bank of India Circular dated 27th March 2020 to combat the effects of COVID-19 pandemic, allowing lending institutions to offer moratorium on payments of installments falling due between 1st March 2020 to 31st May 2020, the company has availed moratorium from few lenders.

Note: 10. Short Term Provisions	Amount in Rs.	
	31-03-2020	31-03-2019
i) Provision for Income Tax (Net of Advance Tax and TDS Receivables)	75,11,424	-
ii) Provision for Corporate Social Responsibility	1,99,545	3,60,045
iii) Provision for Bonus Payable	13,94,492	8,47,116
Total Short Term Provisions	91,05,461	12,07,161

Note: 11 Depreciation Chart as on 31st March 2020 (As per Companies Act,2013)

Particulars	Gross Block as on 1st Apr Rs. 2019	Addition	Deduction	Total Gross Block on 31st March, 2020	Depreciation			Total Depreciation	Net Block as on 31st March, 2020	Net Block as on 31st March, 2019
					Upto 1st Apr, 2019	During the Year	Deduction			
A. Tangible Assets										
Land	5,68,64,079	-	-	5,68,64,079	-	-	-	-	5,68,64,079	5,68,64,079
Vehicles	2,60,99,475	-	-	2,60,99,475	50,22,290	30,14,271	-	80,36,560	1,80,62,915	2,10,77,185
Computers	55,42,825	24,82,601	-	80,25,426	29,00,181	15,98,679	-	44,98,860	35,26,566	26,42,644
Office Equipments	34,15,198	5,52,313	-	39,67,511	17,85,775	4,69,641	-	22,55,416	17,12,095	16,29,423
Furnitures	64,68,759	15,52,039	-	80,20,798	21,22,813	5,80,316	-	27,03,129	53,17,669	43,45,946
Total A	9,83,90,336	45,86,953	-	10,29,77,289	1,18,31,059	56,62,907	-	1,74,93,966	8,54,83,323	8,65,59,277
B. Intangible Assets										
Trademark	24,000	-	-	24,000	200	2,400	-	2,600	21,400	23,800
Total B	24,000	-	-	24,000	200	2,400	-	2,600	21,400	23,800
Total (A+B)	9,84,14,336	45,86,953	-	10,30,01,289	1,18,31,259	56,65,307	-	1,74,96,566	8,55,04,723	8,65,83,077

Note: 12. Non-Current Investments	Face Value (Rs. per share)	Quantity(No.)	Amount in Rs.	Quantity(No.)	Amount in Rs.
		31-03-2020	31-03-2020	31-03-2019	31-03-2019
a) Quoted Investment					
Alkali Metals Limited	10	780	95140	780	95140
Antarctica limited	1	49600	68806	49600	68806
Ansal Properties & Infrastructure Limited	5	500	57615	500	57615
Empee Distilleries Limited	10	400	62576	400	62576
GTL Infrastructure Limited	10	12000	582834	12000	582834
Hindalco Industries Limited	1	500	51150	500	51150
Hotel Leela Venture Limited	2	1000	41330	1000	41330
Lyka Labs Limited	10	16000	647953	16000	647953
Manaksia Aluminium Company Ltd.	1	1500	41047	1500	41047
Manaksia Steels Limited	1	1500	41047	1500	41047
Manaksia Coated metals & Undertaking Limited	1	1500	41048	1500	41048
Manaksia Industries Limited	1	1500	41048	1500	41048
McDowell Holdings Limited	10	400	51071	400	51071
Megasoft Limited	10	6988	714110	6988	714110
Morepen Laboratories Ltd	2	12300	224548	12300	224548
Adani Ports and Special Economic Zone Limited	2	2275	266066	2275	266066
NHPC limited	10	1300	44818	1300	44818
Norben Tea & Exports Ltd.	10	2800	35129	2800	35129
Reliance Power Limited	10	2100	360539	2100	360539
Siti Cable Network Limited	1	11000	254100	11000	254100
Total Quoted investment			37,21,975		37,21,975
b) SBI Mutual Funds-SBI Regular Savings Fund (under lien)			1,90,21,659		2,35,00,000
Total Non-Current Investments			2,27,43,634		2,72,21,975

Note 12(a): The Company has shown investments in shares/mutual funds at Historical Cost and the Market Value of the Non Current Investments as on 31st March 2020 is Rs. 2.36 crores. Market value of Total investments(Current and Non Current) is 3.09 crores (Previous year Rs. 2.89 crores)

Note: 13. Long Term Loans & Advances – Under financing Activities	Amount in Rs.	
	31-03-2020	31-03-2019
i) Loan & Other Credit Facility:		
a) Housing Finance	2,94,82,92,324	3,07,18,10,036
b) Mortgage Loans	1,00,75,32,333	1,06,82,39,432
Total long term Loans & Advances	3,95,58,24,658	4,14,00,49,468



Break-up of Loans	Particulars	Non-current Portion		Current Portion	
		31-03-2020	31-03-2019	31-03-2020	31-03-2019
		Housing Loans	2,94,82,92,324	3,07,18,10,036	44,21,90,399
Mortgage Loans	1,00,75,32,333	1,06,82,39,432	15,70,42,032	15,49,59,545	
Total	3,95,58,24,658	4,14,00,49,468	59,92,32,430	62,95,44,538	
			Amount in Rs.		
			31-03-2020	31-03-2019	
a)Secured considered good			4,48,23,73,208	4,69,41,44,176	
b)Secured (sub-standard& Doubtful) (NPA as per NHB Guidelines)			7,26,83,880	7,54,49,830	
Total Loans & Advances			4,55,50,57,088	4,76,95,94,006	

Note 13(a) - Loans granted by company are secured against hypothecation of mortgage of Property. Further the company has classified its non performing assets portfolio into various categories of sub standard (90 days overdue), doubtful, loss loans as per NHB direction 2010 for the year ending 31.03.2020.

Note 13(b) : The company has not granted any loans against gold jewellery as collateral security.

Note 13(c) : The company has Housing loans sanctioned but un-disbursed amount is Rs.6.56 Crores as on 31 March 2020.

Note 13(d): Classification of Total Loans and other credit facilities: - As per Housing Finance Companies (NHB) Direction, 2010, non performing assets are recognized on the basis of ninety days overdue. The total provision carried by company in terms of Housing Finance Companies (NHB) Direction, 2010, and NHB circular No. NHB(ND)/DRS/POL-No. 09/2004-05 dated May 18, 2005 and circular No. NHB(ND)/DRS/POL-No. 45/2011-12 dated 19/01/2012 and NHB circular No. HFC.DIR9/CMD/2013 dated 06/09/2013 and circular No. NHB(ND)/DRS/POL No. 47/2010-2011 dated 24/12/2010, and other relevant circulars and section of NHB Act, 1987, in respect of Housing Loan and Non Housing Loan is as below.

Note 13(e): The COVID-19 continues to spread across the globe and India, which has contributed to a significant decline and volatility in global and Indian financial markets and a significant decrease in global and local economic activities. On March 11, 2020, the COVID-19 outbreak was declared a global pandemic by the World Health Organization. On March 24, 2020, the Indian government announced a strict 21-day lockdown which was further extended by 19 days across the country to contain the spread of the virus. The extent to which the COVID-19 pandemic will impact the Company's results will depend on future developments, which are highly uncertain, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by the Bank. In accordance with the Board approved moratorium policy read with the Reserve Bank of India (RBI) guidelines dated March 27, 2020 and April 17, 2020 relating to 'COVID-19-regulatory package', the Company has granted moratorium on the payment of instalments to all eligible borrowers. The Company has made additional provisions against standard assets of Rs. 0.11 Crores for Covid-19.

Particulars	Standard	Sub-standard	Doubtful	Loss	Total
Loan Outstanding					
Housing Loan	3,34,04,95,868	3,74,49,285	1,25,37,570	-	3,39,04,82,723
Mortgage Loans	1,14,18,77,340	1,88,96,319	38,00,706	-	1,16,45,74,365
Total	4,48,23,73,208	5,63,45,604	1,63,38,276	-	4,55,50,57,088
Provisions					
Housing Loan	94,09,225	56,17,393	32,71,342	-	1,82,97,960
Mortgage Loans	48,57,608	28,34,448	9,50,177	-	86,42,232
Total	1,42,66,832	84,51,841	42,21,519	-	2,69,40,192

Note: 14. Other Non-Current Assets	Amount in Rs.	
	31-03-2020	31-03-2019
i)Security Deposits	15,31,745	14,13,950
ii)Fixed Deposit With Bank & Financial Institutions (under lien)	5,46,85,507	7,40,33,258
iii) Other Non-Current Assets	68,06,193	24,36,419
Total Other Non-Current Assets	6,30,23,445	7,78,83,627

Note: 15. Current Investments	Amount in Rs.	
	31-03-2020	31-03-2019
a) SBI Mutual Funds-SBI Regular Savings Fund (under lien)	44,78,341	-
Total Current Investments	44,78,341	-

Note 15 (a): The Company has shown investments in shares/mutual funds at Historical Cost and the Market Value of the Current Investments as on 31st March 2020 is Rs. 0.73 crores.

Note 16: Cash and Cash Equivalents	Amount in Rs.	
	31-03-2020	31-03-2019
A) Cash & Bank Balances		
i) Balances With Banks	12,52,44,093	2,39,73,315
ii) Cash in Hand	27,50,467	1,08,15,887
iii) Imprest Cash Account	26,780	10,033
iv) Fixed Deposit With Bank & Others (Free FDR)	10,10,00,000	-
B) Other Bank Balances		
i) Fixed Deposit With Bank & Others (under lien)	8,71,02,741	6,56,82,634
Total Cash and Cash Equivalents	31,61,24,081	10,04,81,869

Note 16(a) : The Company's liquidity position remains very strong with overall liquidity surplus of Rs. 22.91 crores as on March 31,2020.

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 17: Short Term Loans and Advances (Current maturities of Loans & Advances Under Financing Activities)		
j)Secured & Considered Good:		
a)Housing Finance	44,21,90,399	47,45,84,993
b)Mortgage Loans	15,70,42,032	15,49,59,545
Total Short-Term Loans & Advances	59,92,32,430	62,95,44,538

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 18: Other Current Assets		
i)Advance to Staff	16,47,153	21,77,214
ii)Income Tax Refund	1,45,50,295	1,43,44,385
iii)Other Current Assets	2,23,77,746	95,40,044
Total Other Current Assets	3,85,75,194	2,60,61,642

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 19: Revenue From Operations		
i) Interest on Housing Finance	69,07,84,770	67,77,04,580
ii) Interest on Mortgage loan	24,74,93,063	22,80,62,283
iii) Other Operating Income	3,90,55,424	8,34,78,945
Total Revenue From Operations	97,73,33,257	98,92,45,808

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 20: Other Income		
i) Dividend on share	33,676	13,860
ii) Profit on sale of Fixed assets	-	1,70,784
Total Other Income	33,676	1,84,644

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 21: Finance Costs		
i) Bank Interest & Charges	16,74,11,033	18,42,03,717
ii) Interest to Financial Institutions/NBFC's/HFC'S.	31,52,34,337	23,94,62,173
iii) Other Interest	81,08,117	1,87,79,041
iv) Other Borrowing Costs	41,81,758	1,72,31,765
Total Finance Costs	49,49,35,245	45,96,76,696

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 22: Employee Benefit Expenses		
i) Salaries and Bonus	7,48,25,793	6,24,29,299
ii) Contribution to Provident Funds and Others	26,78,226	24,28,202
Total Employee Benefit Expenses	7,75,04,019	6,48,57,501

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 23: Depreciation and Amortization Expenses		
i) Vehicles	30,14,271	24,92,763
ii) Computers	15,98,679	9,20,062
iii) Office Equipments	4,69,641	3,35,738
iv) Furniture & Fixtures	5,80,316	3,86,972
v) Trademarks	2,400	200
Total Depreciation and Amortization Expenses	56,65,307	41,35,735

	Amount in Rs.	
	31-03-2020	31-03-2019
Note 24: Provisions		
i) Provision Against Standard Assets	4,93,625	36,13,710
ii) Provision for Non-Performing Assets(Net)	42,25,691	1,27,65,527
Total Provisions	47,19,316	1,63,79,237



Note 25: Other Expenses	Amount in Rs.	
	31-03-2020	31-03-2019
A. Other Expenses		
i) Advertising and business promotion Expenses	16,44,802	37,51,980
ii) CIC's Expenses	10,76,189	12,16,546
iii) Commission & Brokerage Expenses	95,35,108	1,94,58,887
iv) CSR and Donation Expenses	-	24,58,060
v) Electricity & Water Expenses	13,38,218	12,29,143
vi) Insurance Charges	3,92,751	1,52,493
vii) Legal & Consultancy Expenses	49,94,736	43,34,145
viii) Office Expenses	24,01,468	33,58,579
ix) Printing, Stationery & Postage	18,23,167	21,71,626
x) Professional Fees	8,76,446	6,61,915
xi) Rent	1,05,43,566	92,08,709
xii) Repair & Maintenance	9,17,812	7,49,367
xiii) Rebate & Discount	96,22,591	77,06,400
xiv) SARFAESI and other repo Expenses	1,08,39,463	72,64,025
xv) Software Expenses	39,89,073	36,67,597
xvi) Stamping Charges	6,76,984	10,28,087
xvii) Telephone Charges	18,48,409	7,76,660
xviii) Travelling & Conveyance	54,36,763	50,37,089
xix) Income Tax Expenses	1,91,610	17,64,453
xx) Remuneration to Directors	84,00,000	1,43,00,000
xxi) Miscellaneous Expenses	6,63,322	3,84,980
Total (A)	7,72,12,477	9,06,80,741
B. Payment to Auditor		
i) Statutory Audit Fees	4,30,000	3,00,000
ii) Tax Audit Fees	1,50,000	1,50,000
iii) Certification Fees	4,20,000	2,50,000
iv) Internal Audit Fees	3,60,000	4,00,000
Total (B)	13,60,000	11,00,000
Total Other Expenses (A+B)	7,85,72,477	9,17,80,741

Note 26: Provision for Tax	Amount in Rs.	
	31-03-2020	31-03-2019
i) Provision for Current Year*	6,84,18,328	8,87,14,510

* The company has elected to exercise the option permitted under section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the company has recognized provision for Income Tax for the year ended March 31, 2020 and re-measured the balance of net deferred tax liabilities, basis the rates prescribed in the aforesaid section and recognized the effect of change in the profit & loss account.

Note 27: Earnings Per Share	Amount in Rs.	
	31-03-2020	31-03-2019
Profit/ (Loss) after tax(before extraordinary items)	23,68,02,761	25,26,58,111
Less: Dividend on convertible preference share & tax there on	-	-
Net profit / (loss) for calculation of Basic EPS	23,68,02,761	25,26,58,111
Weighted average number of Equity Shares in calculating Basic EPS	57,50,300	57,50,300
Basic & Diluted Earnings Per Share	41.18	43.94

Note 28: There are no indications which reflect that any of the assets of the company had got impaired from its potential use and therefore no impairment loss was required to be accounted in the current year as per accounting standard on 'Impairment of Assets' (AS-28).

Note 29: Investment

(₹ in crores)

S.No.	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
	29.1. Value of Investments		
(i)	Gross value of Investments		
	(a) In India	2.72	2.72
	(b) Outside India	0	0
(ii)	Provisions for Depreciation		
	(a) In India	0	0
	(b) Outside India	0	0
(iii)	Net value of Investments		
	(a) In India	2.72	2.72
	(b) Outside India	0	0
	29.2. Movement of provisions held towards depreciation on investments		
(i)	Opening balance	0	0
(ii)	Add: Provisions made during the year	0	0
(iii)	Less: Write-off / Written-bank of excess provisions during the year	0	0
(iv)	Closing balance	0	0

Note 30 Derivatives**30.1 Forward Rate Agreement (FRA) / Interest Rate Swap (IRS)**

(₹ in crores)

	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
(i)	The principal of swap notional agreements	Nil	Nil
(ii)	Losses which would be incurred if counterparties failed to fulfil their obligations under the agreements	Nil	Nil
(iii)	Collateral required by the HFC upon entering into swaps	Nil	Nil
(iv)	Concentration of credit risk arising from the swaps \$	Nil	Nil
(v)	The fair value of the swap book @	Nil	Nil
Note: Nature and terms of the swaps including information on credit and market risk and the accounting policies adopted for recording the swaps should also be disclosed.			
\$ Examples of concentration could be exposures to particular industries or swaps with highly geared companies.			
@ If the swaps are linked to specific assets, liabilities, or commitments, the fair value would be the estimated amount that the HFC would receive or pay to terminate the swap agreements as on the balance sheet date.			

30.2 Exchange Traded Interest Rate (IR) Derivative

(₹ in crores)

	Particulars	(2019-20)	(2018-19)
(i)	Notional principal amount of exchange traded IR derivatives undertaken during the year (instrument-wise)	Nil	Nil
(ii)	Notional principal amount of exchange traded IR derivatives outstanding as on 31st March 2020 (instrument-wise)	Nil	Nil
(iii)	Notional principal amount of exchange traded IR derivatives outstanding and not "highly effective" (instrument-wise)	Nil	Nil
(iv)	Mark-to-market value of exchange traded IR derivatives outstanding and are not "highly effective" (instrument-wise)	Nil	Nil

30.3 Disclosures on Risk Exposure in Derivatives

A. Qualitative Disclosure

Not Applicable

B. Quantitative Disclosure

	Particulars	Currency Derivatives	Interest rate derivatives
(i)	Derivatives (Notional Principal Amount)	Nil	Nil
(ii)	Marked to Market Positions	Nil	Nil
(a)	Assets (+)	Nil	Nil
(b)	Liability (-)	Nil	Nil
(iii)	Credit Exposure	Nil	Nil
(iv)	Unhedged Exposures	Nil	Nil

**Note 31 Securitization****31.1**

(₹ in crore)

S. No.	Particulars	(2019-20)	(2018-19)
1	No of SPVs sponsored by the HFC for securitisation transactions*	Nil	Nil
2	Total amount of securitised assets as per books of the SPVs sponsored	Nil	Nil
3	Total amount of exposures retained by the HFC towards the MRR as on the date of balance sheet	Nil	Nil
	(i) Off-balance sheet exposures towards Credit Enhancements		
	(ii) On-balance sheet exposures towards Credit Enhancements		
4	Amount of exposures to securitisation transactions other than MRR	Nil	Nil
	(i) Off-balance sheet exposures towards Credit Enhancements		
	(a) Exposure to own securitizations		
	(b) Exposure to third party securitisations		
	(ii) On-balance sheet exposures towards Credit Enhancements		
	(a) Exposure to own securitisations		
	(b) Exposure to third party securitisations		

*Only the SPVs relating to outstanding securitisation transactions may be reported here

31.2 Details of Financial Assets sold to Securitisation / Reconstruction Company for Asset Reconstruction

(₹ in crores)

	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
(i)	No. of accounts	Nil	Nil
(ii)	Aggregate value (net of provisions) of accounts sold to SC / RC	Nil	Nil
(iii)	Aggregate consideration	Nil	Nil
(iv)	Additional consideration realized in respect of accounts transferred in earlier years	Nil	Nil
(v)	Aggregate gain / loss over net book value	Nil	Nil

31.3 Details of Assignment transactions undertaken by HFCs

(₹ in crores)

	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
(i)	No. of accounts	591	79
(ii)	Aggregate value (net of provisions) of accounts assigned	19.21	3.69
(iii)	Aggregate consideration	15.37	3.32
(iv)	Additional consideration realized in respect of accounts transferred in earlier years	Nil	Nil
(v)	Aggregate gain / loss over net book value	Nil	Nil

The total number of cases outstanding under Direct Assignment undertaken by the company as on 31st March 2020 are 631 aggregating to Rs. 16.33 crores.

31.4 Details of non-performing financial assets purchased / sold

A. Details of non-performing financial assets purchased:

(₹ in crores)

	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
1	(a) No. of accounts purchased during the year	Nil	Nil
	(b) Aggregate outstanding	Nil	Nil
2	(a) Of these, number of accounts restructured during the year	Nil	Nil
	(b) Aggregate outstanding	Nil	Nil

B. Details of Non-performing Financial Assets sold:

(₹ in crores)

	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
1	No. of accounts sold	Nil	Nil
2	Aggregate outstanding	Nil	Nil
3	Aggregate consideration received	Nil	Nil

Note 32

32.1 Capital to risk assets ratio(CRAR)

Sr. No.	Item	Year Ended	Year Ended
		31-03-2020	31-03-2019
1)	CRAR %	66.61%	54.40%
2)	CRAR- Tier I Capital %	53.48%	39.96%
3)	CRAR- Tier II Capital %	13.14%	14.44%
4)	Amount of subordinated debt raised as Tier- II Capital	30 Crs	30 Crs
5)	Amount raised by issue of Perpetual Debt Instruments	Nil	Nil

The company has raised Tier II capital of Rs.30 crores out of which Rs. 23 crores qualifies for Tier II Capital in accordance with the National Housing Banks guidelines for assessing capital adequacy.

The Company is well capitalized with CRAR of 66.61% as on March 31,2020.

32.2 Exposure including Real Estate Sector

(₹ in crores)

	Category	Current Year	Previous Year
a)	Direct Exposure		
	(i) Residential Mortgages -		
	Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented; (Individual housing loans up to 15 lakh may be shown separately)		
	a)Up to 15 Lacs	409.27	434.04
	b)More than 15 Lacs	43.44	39.73
	(ii)Commercial Real Estate -		
	Lending secured by mortgages on commercial real estates (office buildings, retail space, multi- purpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure would also include non-fund based (NFB)limits;	2.79	3.18
	(iii) Investments in Mortgage Backed Securities (MBS) and other securitised exposures -		
	a) Residential		
	b) Commercial Real Estate		
b)	Indirect Exposure		
	Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs)		

32.3 Exposure to Capital Market

(₹ in crores)

Particulars	Current Year	Previous Year
	(2019-20)	(2018-19)
(i) direct investment in equity shares, convertible bonds, convertible debentures and units of equity- oriented mutual funds the corpus of which is not exclusively invested in corporate debt;	0.57	0.57
(ii) advances against shares / bonds / debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds;	0	0
(iii) advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security;	0	0
(iv) advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares / convertible bonds / convertible debentures / units of equity oriented mutual funds 'does not fully cover the advances;	0	0
(v) secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers;	0	0
(vi) loans sanctioned to corporates against the security of shares / bonds / debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources;	0	0
(vii) bridge loans to companies against expected equity flows / issues;	0	0
(viii) All exposures to Venture Capital Funds (both registered and unregistered)	0	0
Total Exposure to Capital Market	0.57	0.57



32.4	Details of financing of parent company products	Nil
32.5	Details of Single Borrower Limit (SGL)/ Group Borrower Limit (GBL) exceeded by HFC	Nil
32.6	Unsecured Advances	
(a)	unsecured advances for the rights, licenses, authorisations, etc., charged to the HFCs as collateral in respect of projects (including infrastructure projects)	Nil
(b)	Advances for which intangible securities such as charge over the rights, licenses, authority, etc. has been taken as also the estimated value of such intangible collateral;	Nil
Note 33		
33.1	Registration obtained from other financial sector regulators	Nil
33.2	Disclosure of Penalties imposed by NHB and other regulators	There were no penalties imposed by NHB in FY 2019-20 and 2018-19
33.3	Rating assigned by Credit Rating Agencies and Migration of rating during the year	Already disclosed in financial statement under footnote of Note no. 5
33.4	Remuneration of Directors	Already disclosed in financial statement under Note no. - 44 Related Party Transaction.
33.5	Net profit or loss for the period, prior period items and changes in accounting policies	Refer Profit and loss account and Note 2 Significant Accounting Policies
33.6	Related Party Transactions	Already disclosed in financial statement under Note no. - 44 Related Party Transaction.

Note 34**34.1 Provision and Contingencies**

(₹ in crores)

S. No.	Break up of 'Provisions and Contingencies' shown under the head Expenditure in Profit and Loss Account	Current Year	Previous Year
		(2019-20)	(2018-19)
1	Provisions for depreciation on Investment	0.00	0.00
2	Provision made towards Income tax(Gross)	6.84	8.87
	Less : Income Tax paid	6.09	10.20
	Provision made towards Income tax(Net)	0.75	-1.33
3	Provision towards NPA	0.42	1.28
4	Provision for Standard Assets	0.05	0.36
5	Other Provision and Contingencies (Provision for Expenses)	1.07	0.26

(₹ in crores)

S. No.	Break up of Loan & Advances and Provisions thereon	Housing		Non-Housing	
		Current Year	Previous Year	Current Year	Previous Year
		(2019-20)	(2018-19)	(2019-20)	(2018-19)
1	Standard Assets				
	a) Total Outstanding Amount	334.05	349.47	114.19	119.94
	b) Provisions made	0.94	0.9	0.49	0.48
2	Sub-Standard Assets				
	a) Total Outstanding Amount	3.74	4.63	1.89	1.95
	b) Provisions made	0.56	0.69	0.28	0.29
3	Doubtful Assets – Category-I				
	a) Total Outstanding Amount	1.16	0.41	0.38	0.42
	b) Provisions made	0.29	0.1	0.10	0.11
4	Doubtful Assets – Category-II				
	a) Total Outstanding Amount	0.09	0.13	0.00	0.00
	b) Provisions made	0.04	0.05	0.00	0.00
5	Doubtful Assets – Category-III				
	a) Total Outstanding Amount	0.00	0.00	0.00	0.00
	b) Provisions made	0.00	0.00	0.00	0.00

6	Loss Assets				
	a) Total Outstanding Amount	0.00	0.00	0.00	0.00
	b) Provisions made	0.00	0.00	0.00	0.00
	TOTAL				
	a) Total Outstanding Amount	339.05	354.64	116.46	122.31
	b) Provisions made	1.83	1.74	0.86	0.88

Note:

1. The total outstanding amount mean principal and accrued interest pertaining to loans without netting off.
2. The Category of Doubtful Assets will be as under:

Period for which the assets has been considered as doubtful	Category
Up to one year	Category-I
One to three years	Category-II
More than three years	Category-III

34.2

Nil

Draw Down from reserves**Note 35 Concentration of Public Deposits, Advances and exposures**

(₹ in crores)

Particulars	Current Year	Previous Year
1 Concentration of Public Deposits		
Total Deposits of twenty largest depositors	NA	NA
(%) of Deposits of twenty largest depositors to Total Deposits of the Company	NA	NA
2 Concentration of Advances		
Total Loans & Advances to twenty largest borrowers	18.37	16.76
Percentage of Loans & Advances to twenty largest borrowers to Total Advances of the HFC	4.03%	3.51%
3 Concentration of all Exposures (including off-balance sheet exposure)		
Total Exposure to twenty largest borrowers / customers	18.37	16.76
Percentage of Exposures to twenty largest borrowers / customers to Total	3.89%	3.49%

Note 36**36.1 Concentration of NPAs**

(₹ in crores)

S.No.	Particulars	Current Year	Previous Year
1	Total Exposure to top ten NPA accounts	1.26	1.16

36.2 Sector-wise NPAs

S.No.	Sector	Percentage of NPAs to Total Advances in that Sector	
		Current Year	Previous Year
A.	Housing Loans:		
1	Individuals	1.47%	1.46%
2	Builders/Project Loans	-	-
3	Corporates	-	-
4	Other (Specify)	-	-
B.	Non-Housing Loans:		
1	Individuals	1.95%	1.94%
2	Builders/Project Loans	-	-
3	Corporates	-	-
4	Other (Specify)	-	-

36.3 Movement of NPAs

(₹ in crores)

S.No.	Particulars	Current Year	Previous Year
(I)	Net NPAs to Net Advances (%)	1.34%	1.34%
	Movement of NPAs (Gross)		
	a) Opening balance	7.54	5.31
(II)	b) Additions during the year	5.87	6.41
	c) Reductions during the year	6.15	4.18
	d) Closing balance	7.26	7.54
	Movement of Net NPAs		
	a) Opening balance	6.29	4.31
(III)	b) Additions during the year	5.06	5.44
	c) Reductions during the year	5.35	3.44
	d) Closing balance	6.00	6.29
	Movement of provisions for NPAs (excluding provisions on standard assets)		
(IV)	a) Opening balance	1.24	1.01
	b) Net Provisions made during the year	0.02	0.23
	c) Closing balance	1.26	1.24

**Note 37 Overseas Assets**

S.No.	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
(i)	No Overseas Assets	Nil	Nil

Note 38 Off-balance Sheet SPVs sponsored (which are required to be consolidated as per accounting Norms) **NIL**

Note 39 Disclosure of Complaints

S.No.	Particulars	Current Year	Previous Year
		(2019-20)	(2018-19)
a)	No. of complaints pending at the beginning of the year	Nil	Nil
b)	No. of complaints received during the year	146	227
c)	No. of complaints redressed during the year	146	227
d)	No. of complaints pending at the end of the year	Nil	Nil

Note 40 Repossessed assets are considered as other current assets are valued at principal outstanding or Realizable value (whichever is lower) in the respective borrower account and corresponding credit to the borrower accounts. On disposal of repossessed assets increase/decrease in value on actual realization credited / charged to statement of Profit & Loss.

Note 41 The Company operates under the principal business segment viz. "Providing loans for construction, improvement, renovation or purchase of residential property and loans against property". Further, the Company is operating in a single geographical segment. Accordingly, disclosures relating to primary and secondary business segments under the Accounting Standard on 'Segment Reporting' (AS 17) notified u/s 133 of the Companies Act, 2013 are not applicable to the Company.

Note 42 The company has taken premises for office under operating lease agreements. Terms of the lease include terms for renewal, increase in rents in future periods and terms of cancellation. The total lease rent recognised as an expense during the year under the lease agreements amounts to 1.05 Crores

Note 43: Assets Liability Management

Maturity pattern of certain types of items of Assets & Liabilities as on 31st March 2020.

(₹ in crores)

Particulars	1 DAY TO 31 DAYS	OVER 1 MONTH TO 2 MONTH	OVER 2 MONTH TO 3 MONTH	OVER 3 MONTH TO 6 MONTH	OVER 6 MONTH TO 1 YEAR	OVER 1 YEAR TO 3 YEAR	OVER 3 YEARS TO 5 YEARS	OVER 5 YEAR TO 7 YEAR	OVER 7 YEAR TO 10 YEAR	OVER 10 YEAR
Liabilities										
Borrowing From Banks	1.73	1.33	2.82	9.07	19.83	71.83	65.35	16.41	22.44	0.00
Market Borrowings	2.56	3.17	2.90	9.19	18.80	73.38	43.48	19.79	11.68	3.19
Assets										
Advance	4.76	1.26	5.10	15.70	33.11	150.57	122.52	79.81	32.22	10.46
Investment	17.44	3.33	2.99	2.67	5.63	2.69	1.96	0.60	2.49	0.00

Maturity pattern of certain types of items of Assets & Liabilities as on 31st March 2019.

(₹ in crores)

Particulars	1 DAY TO 31 DAYS	OVER 1 MONTH TO 2 MONTH	OVER 2 MONTH TO 3 MONTH	OVER 3 MONTH TO 6 MONTH	OVER 6 MONTH TO 1 YEAR	OVER 1 YEAR TO 3 YEAR	OVER 3 YEARS TO 5 YEARS	OVER 5 YEAR TO 7 YEAR	OVER 7 YEAR TO 10 YEAR	OVER 10 YEAR
Liabilities										
Borrowing From Banks	2.91	2.16	3.29	8.46	16.85	66.55	55.47	24.13	5.21	0.00
Market Borrowings	4.50	3.00	2.09	7.55	15.18	65.60	70.78	25.92	41.86	3.22
Assets										
Advance	6.51	5.4	5.38	14.59	31.08	142.45	139.07	89.43	40.32	2.74
Investment	3.63				2.94	3.15	2.62	1.19	3.16	

Note 44: Related Party Disclosures

As per the Accounting Standard on 'Related Party Disclosures'(AS-18) the related parties of the company with whom the company had carried out transaction are as follows. These transaction were carried out in ordinary course of business and were at Arm's length price.

Name of Related Parties and Relationship, to whom transactions have taken place during the year:

A Key Management Personnel:

1 Girdhari Lal Goyal	Chairman
2 Pawan Kumar Goyal	Managing Director
3 Basant Kumar Goyal	Non-Executive Director

B Relative of Key Management Personnel:

1 Anju Goyal	Wife of Director
2 Basant Kumar Goyal (HUF)	Director is Member of HUF
3 Garima Goyal	Wife of Director
4 Girdhari Lal Basant Kumar Goyal	Director is Member of HUF
5 Mohini Devi Goyal	Wife of Director
6 Laxmi Devi Agarwal	Mother of Director
7 Anita Agarwal	Wife of Director
8 Neema Goyal	Daughter of Director
9 Pawan Kumar Goyal (HUF)	Director is Member of HUF
10 Sahil Goyal	Son of Director
11 Kanishk Goyal	Son of Director
12 Utkarsh Goyal	Son of Director
13 Nita Agarwal	Sister of Director
14 Rajendra Prasad Goyal (HUF)	Relative of Director is Member of HUF
15 Sanjay Kumar Agarwal (HUF)	Director is Member of HUF
16 Badri Prasad Agarwal	Brother of Director

C. Enterprises in which Relatives of KMP are interested:

1 Mentor Alliance India Pvt. Ltd.
2 Mentor Finmart Pvt. Ltd.
3 Mentor Education & Welfare Society

	Particulars	Year ended	Loan Taken	Repayment	Interest Accrued	Balance at the end of FY
A. Key Management Personnel						
i)	Girdhari Lal Goyal	31.03.2020	2,50,000	45,20,000	56,875	1,76,013
		31.03.2019	1,10,000	18,29,410	6,77,941	43,94,825
ii)	Pawan Kumar Goyal	31.03.2020	10,41,93,000	11,72,16,976	18,80,830	7,24,007
		31.03.2019	3,22,00,000	5,45,10,320	42,90,642	1,20,55,236
iii)	Basant Kumar Goyal	31.03.2020	-	34,947	38,830	-
		31.03.2019	36,60,000	65,30,468	2,30,652	-

B. Relative of Key Management Personnel-

i)	Anju Goyal	31.03.2020	-	77,369	85,966	0
		31.03.2019	53,90,000	1,03,48,315	4,72,037	-
ii)	Basant Kumar Goyal HUF	31.03.2020	-	75,068	83,409	0
		31.03.2019	-	50,54,355	5,46,214	-
iii)	Garima Goyal	31.03.2020	2,63,75,200	2,27,49,770	7,38,156	61,68,481
		31.03.2019	9,00,000	81,87,870	10,78,119	18,78,711
iv)	Girdhari Lal Basant Kumar HUF	31.03.2020	-	-	-	-
		31.03.2019	-	4,43,727	56,297	-
v)	Mohani Devi Goyal	31.03.2020	-	-	5,27,497	40,93,880
		31.03.2019	-	-	4,62,954	36,19,133
vi)	Neema Goyal	31.03.2020	28,50,000	54,19,697	3,39,261	12,72,740
		31.03.2019	3,23,000	29,04,744	5,20,333	35,37,102
vii)	Pawan Kumar Goyal HUF	31.03.2020	1,76,700	1,76,700	-	-
		31.03.2019	8,30,000	1,02,71,749	11,04,745	-
viii)	Sahil Goyal	31.03.2020	5,68,60,000	5,14,89,470	11,28,027	73,20,125
		31.03.2019	91,60,000	1,56,52,280	8,65,381	9,34,371
ix)	Kanishk Goyal	31.03.2020	-	84,313	93,681	(0)
		31.03.2019	2,60,000	56,76,642	5,99,940	-
x)	Laxmi devi Agarwal	31.03.2020	20,00,000	3,71,021	5,49,868	41,23,860
		31.03.2019	-	2,50,340	2,78,153	20,00,000
xi)	Anita Agarwal	31.03.2020	20,00,000	3,24,217	4,80,661	36,08,378
		31.03.2019	5,00,000	1,82,315	2,02,572	15,00,000
xii)	Nita Agarwal	31.03.2020	-	1,12,328	1,66,096	12,37,158
		31.03.2019	7,00,000	1,13,046	1,25,607	12,00,000
xiii)	Rajendra Prasad Goyal (HUF)	31.03.2020	-	-	-	-
		31.03.2019	3,25,000	10,12,422	1,24,914	-
xiv)	Sanjay Kumar Agarwal (HUF)	31.03.2020	-	-	-	-
		31.03.2019	-	42,75,645	5,28,493	-
xv)	Utkarsh goyal	31.03.2020	-	73,998	82,220	-
		31.03.2019	45,00,000	49,82,252	4,44,356	-
xvi)	Badri Prasad Agrawal	31.03.2020	-	1,31,192	1,38,413	10,34,405
		31.03.2019	-	5,95,617	1,40,269	10,30,625

Footnote:

a) Loan taken from related parties carries an interest rate ranging from 13% p.a. to 15% p.a .

Particulars	Year ended	Incentives	Remuneration	Commission	Rent
A. Key Management Personnel					
i)	31.03.2020	-	-	-	-
	31.03.2019	-	-	-	-
ii)	31.03.2020	-	84,00,000	-	-
	31.03.2019	-	40,00,000	-	-
iii)	31.03.2020	-	-	36,06,000	-
	31.03.2019	58,50,000	44,50,000	-	-

**B. Relative of Key Management Personnel**

i)	Garima Goyal	31.03.2020	-	-	-	11,18,040
		31.03.2019	-	-	-	11,18,040
ii)	Sahil Goyal	31.03.2020	-	30,00,000	-	5,59,044
		31.03.2019	-	-	-	5,59,044
iii)	Kanishk Goyal	31.03.2020	-	5,00,000	-	-
		31.03.2019	-	-	-	4,35,600
iv)	Pawan Kumar Goyal (HUF)	31.03.2020	-	-	-	7,20,000
		31.03.2019	-	-	-	3,60,000
v)	Anju Goyal	31.03.2020	-	5,00,000	-	-
		31.03.2019	-	-	-	-

Note 45: Contingent liabilities, capital & other commitments

Particulars	Current Year	Previous Year
	(2019-20)	(2018-19)
(i) Contingent Liabilities :-		
(a) Claims against the company not acknowledged as debt		
Income Tax Liability*	2,76,57,600	1,86,85,310
(b) Guarantees	-	-
(c) Other money for which the company is contingently liable	-	-
(ii) Commitments :-		
(a) Estimated amount of contract remaining to be executed on capital account and not provided for	-	-
(b) Other commitments	-	-

*The tax authorities under Income Tax Act, 1961 legislations have raised tax demand on the Company in respect of the Assessment Year 2017-18. The Company has appealed against them at appropriate forums. As at March 31, 2020 the Company has an amount of 4.73 crores involved in pending tax litigations.

*The litigation amounting to 1.27 Crores out of Rs. 4.73 crores is under section 154 and rectification has been duly filed against it. Thus the management believes that the above claims made are untenable and is contesting them.

*Contingent liability in respect of income-tax demands are net of 0.70 crores as the said amount has been paid and will be received as refund when the matters will be decided in favour of the Company.

The company expects the favourable outcome of these proceedings.

46 In the opinion of the management and to the best of their knowledge and belief the value of loans, advance and other current assets wherever debit or credit, in the ordinary course of business will not be less than the amount of which they are stated in the Balance Sheet.

47 The other information as required to be disclosed as per Schedule III and applicable section and relevant Provisions of Companies Act, 2013 and other applicable laws and state laws is either not ascertainable or nil or not applicable.

48 There is no financial impact of pending litigation on the company.

49 During accounting verification the amount of Rs.13.41 Lac is recoverable from Mentor Finmart Pvt.Ltd.

50 Previous Year Balances have been regrouped wherever considered necessary.

As per our report of even date

For H.S. Badaya & Co.

Chartered Accountants

Firm Registration No.: 006567C

Sd/-

(H.S. Badaya)

Partner

M.No. 070032

For and on behalf of the Board of Directors of
Mentor Home Loans India Limited

Sd/-

Girdhari Lal Goyal

Chairman

DIN: 00020248

Sd/-

Pawan Kumar Goyal

Managing Director

DIN: 00020153

Place: Jaipur

Date: 05.08.2020

Sd/-

Rohit Jain

Company Secretary

Membership No. : A47662

NOTES



NOTES

GLIMPSES OF ANNUAL MEET



PMAY - CLSS





GLIMPSES OF 25 YEARS CELEBRATION



GLIMPSES OF 25 YEARS CELEBRATION





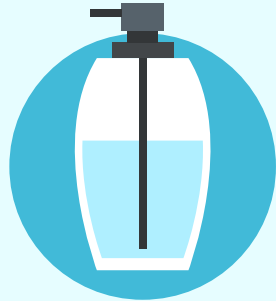
GLIMPSES OF 25 YEARS CELEBRATION



CORONAVIRUS PREVENTION



WASH HANDS



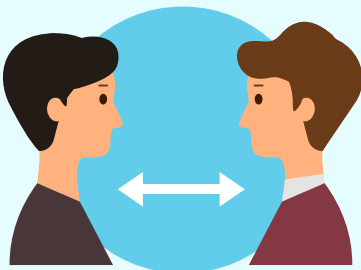
USE SOAP



TEMPERATURE



USE DISINFECTANT



**KEEP DISTANCE
6 FEET**



NAMASKAR



STAY HOME



ALWAYS WEAR MASK



OUR

GEOGRAPHICAL SPREAD



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